Filed pursuant to Rule 433 Issuer Free Writing Prospectus dated May 5, 2023 Related to Registration Statement No. 333-263258

# CAPITAL CORPORATION

# **Investor Presentation**

First Quarter – 2023

Main Street Capital Corporation

NYSE: MAIN

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### Disclaimers

Main Street Capital Corporation (MAIN) cautions that statements in this presentation that are forward-looking, and provide other than historical information, involve risks and uncertainties that may impact our future results of operations. The forward-looking statements in this presentation are based on current conditions as of May 5, 2023, and include, but are not limited to, statements regarding our goals, beliefs, strategies, future operating results and cash flows, operating expenses, investment originations and performance, available capital, payment and the tax attributes of future dividends and shareholder returns. Although our management believes that the expectations reflected in any forward-looking statements are reasonable, we can give no assurance that those expectations will prove to have been correct. Those statements are made based on various underlying assumptions and are subject to numerous uncertainties and risks, including, without limitation: our continued effectiveness in raising, investing and managing capital; adverse changes in the economy generally or in the industries in which our portfolio companies operate; the impacts of macroeconomic factors on MAIN and its portfolio companies' business and operations, liquidity and access to capital, and on the U.S. and global economies, including impacts related to the COVID-19 pandemic and other public health crises, risk of recession, inflation, supply chain constraints or disruptions and rising interest rates; changes in laws and regulations or business, political and/or regulatory conditions that may adversely impact our operations or the operations of our portfolio companies; the operating and financial performance of our portfolio companies and their access to capital; retention of key investment personnel; competitive factors; and such other factors described under the captions "Cautionary Statement Concerning Forward-Looking Statements," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" included in our filings with the Securities and Exchange Commission (www.sec.gov), including our most recent annual report on Form 10-K and subsequently filed quarterly reports on Form 10-Q. We undertake no obligation to update the information contained herein to reflect subsequently occurring events or circumstances, except as required by applicable securities laws and regulations.

MAIN has filed a registration statement (which includes a prospectus) with the SEC for any offering to which this communication may relate and may file one or more supplements to the prospectus in the future.

Before you invest in any of MAIN's securities, you should read the registration statement, the prospectus and the applicable prospectus supplement(s) in order to fully understand all of the implications and risks of an offering of MAIN's securities. You should also read other documents MAIN has filed with the SEC for more complete information about MAIN and its securities offerings. You may access these documents for free by visiting EDGAR on the SEC website at www.sec.gov. Alternatively, MAIN will arrange to send you any applicable prospectus and prospectus supplement if you request such materials by calling us at (713) 350-6000. These materials are also made available, free of charge, on our website at www.mainstcapital.com. Information contained on our website is not incorporated by reference into this communication.

The summary descriptions and other information included herein are intended only for informational purposes and convenient reference. The information contained herein is not intended to provide, and should not be relied upon for, accounting, legal or tax advice or investment recommendations. Before making an investment decision with respect to MAIN, investors are advised consult with their tax, financial, investment and legal advisors.



**Main Street Capital Corporation** 

**Corporate Overview and Investment Strategy** 

# 1st Quarter – 2023

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# MAIN is a Principal Investor in Private Debt and Equity

Focus on unique Lower Middle Market debt and equity investment strategy, Asset Management Business and internally managed operating structure differentiates MAIN from other investment firms

#### Internally-managed Business Development Company (BDC)

- IPO in 2007
- Approximately \$6.6 billion in capital under management<sup>(1)</sup>
  - Approximately \$5.0 billion internally at MAIN<sup>(1)</sup>
  - Over \$1.6 billion as the investment adviser to external parties<sup>(1)</sup>

# Primarily invests in the under-served Lower Middle Market (LMM)

- Targets companies with revenue between \$10 million \$150 million; EBITDA between \$3 million - \$20 million
- Provides single source solutions, including a combination of first lien, senior secured debt and equity financing

# Proprietary debt investments in privately held companies typically owned by private equity sponsors (Private Loans)

- Originated directly by MAIN or through strategic relationships with other investment funds
- · First lien, senior secured debt investments
- Companies consistent with size of the companies in MAIN's LMM and Middle Market investment strategies

#### Debt investments in Middle Market companies

- · First lien, senior secured and/or rated debt investments
- · Larger companies than LMM investment strategy

#### Attractive asset management advisory business

#### Significant management ownership / investment in MAIN

#### Headquartered in Houston, Texas

<sup>(1)</sup> Capital under management includes undrawn portion of debt capital as of March 31, 2023

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# MAIN is a Principal Investor in Private Debt and Equity

MAIN's unique investment strategy, efficient operating structure and conservative capitalization are designed to provide sustainable, long-term growth in recurring monthly dividends and long-term capital appreciation to our shareholders Long-term focus on delivering our shareholders sustainable growth in net asset value and recurring dividends per share

#### Consistent cash dividend yield - dividends paid monthly

- · MAIN has never decreased its monthly dividend rate
- 109% increase in monthly dividends from \$0.33 per share paid in Q4 2007 to declared dividends of \$0.69 per share for Q3 2023
- Supplemental dividends, paid or declared in addition to monthly dividends, of \$0.60 per share during the last twelve months<sup>(1)</sup>

#### **Owns two Small Business Investment Company (SBIC) Funds**

- Main Street Mezzanine Fund (2002 vintage) and Main Street Capital III (2016 vintage)
- Provides access to 10-year, low cost, fixed rate U.S. governmentbacked leverage

# Strong capitalization and liquidity position – stable, long-term debt and significant available liquidity to take advantage of opportunities

- Favorable opportunities in capital markets through issuer investment grade rating of BBB-/Stable from Standard & Poor's Global Ratings and BBB-/Stable from Fitch Ratings
- Total SBIC debenture regulatory financing capacity of \$350 million, the maximum amount permitted under current U.S. Small Business Administration (SBA) regulations

#### (1) Includes dividends paid or declared as of May 5, 2023

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# MAIN is a Principal Investor in Private Debt and Equity

Focus on LMM equity investments and efficient operating structure differentiates MAIN and provides opportunity for significant total returns for our shareholders Equity investments in LMM portfolio provide the opportunity to grow net asset value (NAV) per share and generate recurring dividend income and periodic realized gains to support MAIN's dividend growth

- NAV growth of \$14.38 per share (or 112%) since 2007
- Cumulative net realized gains from LMM portfolio investments of \$119.2 million since MAIN's initial public offering
- Approximately \$4.82 per share in cumulative, pre-tax net unrealized appreciation on LMM portfolio at March 31, 2023
- Realized gains provide opportunities for additional returns in excess of net investment income

# Internally managed operating structure provides significant operating leverage

- Favorable ratio of total expenses, excluding interest expense, to average total assets of approximately 1.4%<sup>(1)</sup>
- Greater portion of gross portfolio returns are delivered to our shareholders
- Attractive and growing Asset Management Business benefits MAIN's shareholders
- Significant positive impact to Net Investment Income (NII)
- Alignment of interests between MAIN management and our shareholders

(1) Based upon the trailing twelve month period ended March 31, 2023

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# **MAIN Strategy Produces Differentiated Returns**

#### Enhanced Value Proposition - Three Ways to Win are Better Than One

- 1. Sustain and Grow Dividends
  - Efficient operating structure provides operating leverage to grow Distributable Net Investment Income (DNII)<sup>(1)</sup>, and dividends paid, as investment portfolio and total investment income grow
  - 109% increase in monthly dividends from \$0.33 per share paid in Q4 2007 to declared dividends of \$0.69 per share for Q3 2023
  - Never decreased regular monthly dividends (including through 2008/2009 recession and 2020/2021 COVID-19 pandemic)
  - Paid or declared \$37.56<sup>(2)</sup> per share in total dividends since October 2007 IPO at \$15.00 per share (\$32.67 per share in regular dividends and \$4.89 per share in supplemental dividends)<sup>(2)</sup>
  - · Multi-faceted investment strategy supports growth of dividends over various cycles and markets
- 2. Meaningfully Grow Net Asset Value (NAV) Per Share
  - \$12.85 at December 31, 2007 to \$27.23 at March 31, 2023 112% growth; CAGR of 5.0%
  - · Represents incremental economic return to investors beyond dividends
  - · MAIN's debt-focused peers (which comprises most BDCs) cannot generate NAV per share growth through the cycles
  - Unrealized appreciation is a good proxy for future dividend growth without the need for additional capital through growing
    portfolio dividend income and periodic harvesting of realized gains from equity investments
  - Ability to grow NAV per share provides opportunity for MAIN stock share price appreciation and additional shareholder returns
- 3. Supplement Growth in DNII<sup>(1)</sup> with Periodic Realized Gains
  - LMM equity component of investment strategy provides opportunity for meaningful realized gains (analogous to PIK income
    on debt investments from cash flow perspective, but more tax efficient and without cap on upside)
  - · Realized gains validate the quality of MAIN's unrealized appreciation
  - Realized gains can be retained for future reinvestment due to MAIN's unique tax structure or paid to shareholders as dividends
- (1) See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation
- (2) Includes dividends paid or declared as of May 5, 2023

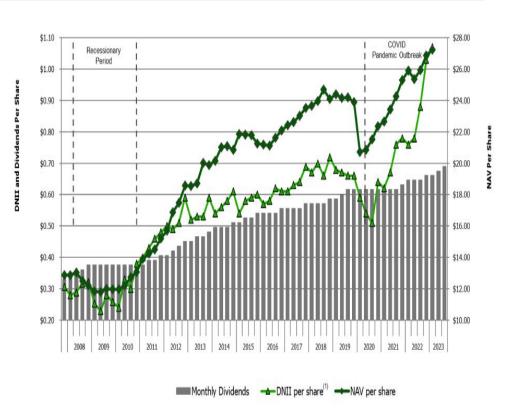
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# Historical Monthly Dividends, NAV and DNII<sup>(1)</sup> Per Share

MAIN's unique focus on equity investments in the LMM provides the opportunity for significant NAV per share growth

MAIN's efficient operating structure provides significant operating leverage, greater dividends and greater overall returns for our shareholders



- In addition to the monthly dividends above, \$4.89 per share of supplemental dividends have been paid or declared since 2007 IPO<sup>(2)</sup>
- Annual return on equity averaging approximately 13.5% from 2010 through the first quarter of 2023

(1) See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

(2) Includes dividends paid or declared as of May 5, 2023

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# LMM Investment Strategy

LMM investment strategy differentiates MAIN from its competitors and provides attractive riskadjusted returns

#### **Investment Objectives**

- High cash yield from secured debt investments (12.4% weightedaverage cash coupon as of March 31, 2023); plus
- Dividend income, fair value appreciation and periodic capital gains from equity investments

# Investments are structured for (i) protection of capital, (ii) high recurring income and (iii) meaningful capital gain opportunity

#### Focus on self-sponsored, "one stop" financing opportunities

- Partner with business owners, management teams and entrepreneurs
- · Provide highly customized financing solutions
- · Recapitalization, buyout, growth and acquisition capital
- · Extensive network of grass roots referral sources
- Strong and growing "Main Street" brand recognition / reputation

Investments have low correlation to the broader debt and equity markets and attractive risk-adjusted returns

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# LMM Investment Opportunity

MAIN targets LMM investments in established, profitable companies

Characteristics of LMM provide beneficial riskreward investment opportunities

#### Large and critical portion of U.S. economy

195,000+ domestic LMM businesses<sup>(1)</sup>

LMM is under-served from a capital perspective and less competitive

#### Inefficient asset class generates pricing inefficiencies

- Typical entry enterprise values between 4.5X 6.5X EBITDA
- Typical entry leverage multiples between 2.0X 4.0X EBITDA to MAIN debt investment

Partner relationship with the management teams of our portfolio companies vs a "commoditized vendor of capital"

(1) Source: U.S. Census 2017 – U.S. Data Table by Enterprise Receipt Size; 2017 County Business Patterns and 2017 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$99,999,999

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# Private Loan Investment Strategy

Private Loan portfolio investments are primarily debt investments in privately held companies which have primarily been originated directly by MAIN or to a lesser extent through strategic relationships with other credit funds on a collaborative basis (often referred to in the debt markets as "club deals" because of the small lender group size)

MAIN's Private Loan investments are typically made to a company owned by or being acquired by a private equity sponsor

#### **Investment Objectives**

- Access proprietary investments with attractive risk-adjusted return characteristics
- · Generate cash yield to support MAIN monthly dividend

#### **Investment Characteristics**

- Investments in companies that are consistent with the size of companies in our LMM and Middle Market strategies
- Proprietary investments originated directly by MAIN or through strategic relationships with other investment funds on a collaborative basis
- Current Private Loan portfolio companies have weighted-average EBITDA of approximately \$38.1 million<sup>(1)</sup>

#### Investments in secured debt investments

- · First lien, senior secured debt investments
- Floating rate debt investments

#### 8% - 12% targeted gross yields

- Weighted-average effective yield of 12.4%<sup>(2)</sup>
- Net returns positively impacted by lower overhead requirements and modest use of leverage
- Floating rate debt investments provide matching with MAIN's floating rate Credit Facilities<sup>(3)</sup>

(1) This calculation excludes two Private Loan portfolio companies as EBITDA is not a meaningful metric for these portfolio companies

(3) Includes MAIN's corporate revolving credit facility (the Corporate Facility) and SPV credit facility (the SPV Facility and together with the Corporate Facility, the Credit Facilities); see additional details on page 42

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<sup>(2)</sup> Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status



# Middle Market Debt Investment Strategy

#### MAIN maintains a portfolio of debt investments in Middle Market companies

#### **Investment Objective**

Generate cash yield to support MAIN monthly dividend

#### Investments in secured and/or rated debt investments

- · First lien, senior secured debt investments
- Floating rate debt investments

#### Larger companies than the LMM investment strategy

 Current Middle Market portfolio companies have weighted-average EBITDA of approximately \$65.4 million

#### Large and critical portion of U.S. economy

220,000+ domestic Middle Market businesses<sup>(1)</sup>

#### More relative liquidity than LMM and Private Loan investments

#### 6% - 10% targeted gross yields

- Weighted-average effective yield of 11.8%<sup>(2)</sup>
- Net returns positively impacted by lower overhead requirements and modest use of leverage
- Floating rate debt investments provide matching with MAIN's floating rate Credit Facilities<sup>(3)</sup>

(1) Source: U.S. Census 2017 – U.S. Data Table by Enterprise Receipt Size; 2017 County Business Patterns and 2017 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$1,000,000

(2) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

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(3) Includes MAIN's Credit Facilities as defined on page 11; see additional details on page 42

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### **Asset Management Business**

MAIN's asset

management business represents additional income diversification and the opportunity for greater shareholder returns

MAIN's internally managed operating structure provides MAIN's shareholders the benefits of this asset management business

Growth of asset management business is increasingly driven by MAIN's Private Loan investment strategy MAIN<sup>(1)</sup> is the investment adviser to several third party clients in its Asset Management Business

# MAIN<sup>(1)</sup> is the investment adviser to and administrator of MSC Income Fund, Inc. (MSIE), a non-listed BDC

- MAIN<sup>(1)</sup> provides asset management services, including sourcing, diligence and post-investment monitoring
- MAIN<sup>(1)</sup> receives management fees and incentive fees
  - Base management fee of 1.75% of total assets
  - Incentive fees 20% of net investment income above a hurdle rate and 20% of net realized capital gains

# MAIN<sup>(1)</sup> is the investment adviser and administrator to a private fund and a separately managed account with the investment strategies for these clients solely focused on MAIN's Private Loan investment strategy

#### **Benefits to MAIN**

- No significant increases to MAIN's operating costs to provide services (utilize existing infrastructure and leverage fixed costs and existing investment capabilities)
- · Monetizing the value of MAIN franchise
- · Significant positive impact on MAIN's financial results
  - \$8.1 million contribution to net investment income in the first quarter of 2023<sup>(2)</sup>
  - \$22.2 million contribution to net investment income in the year ended December 31, 2022<sup>(2)</sup>
  - \$103.2 million of cumulative unrealized appreciation as of March 31, 2023
- (1) Through MSC Adviser I, LLC (the External Investment Manager), MAIN's wholly-owned unconsolidated subsidiary
- (2) Contribution to Net Investment Income includes (a) dividend income received by MAIN from the External Investment Manager and (b) operating expenses allocated from MAIN to the External Investment Manager

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# **MAIN Regulatory Framework**

**Highly regulated** 

structure provides significant advantages and protections to our shareholders, including investment transparency, tax efficiency and beneficial leverage

#### **Operates as a Business Development Company**

- Regulated by Securities and Exchange Commission 1940 Act
- Publicly-traded, private investment company

#### Regulated Investment Company (RIC) tax structure

- · Eliminates corporate level income tax
- · Efficient tax structure providing high yield to investors
- · Passes through capital gains to investors

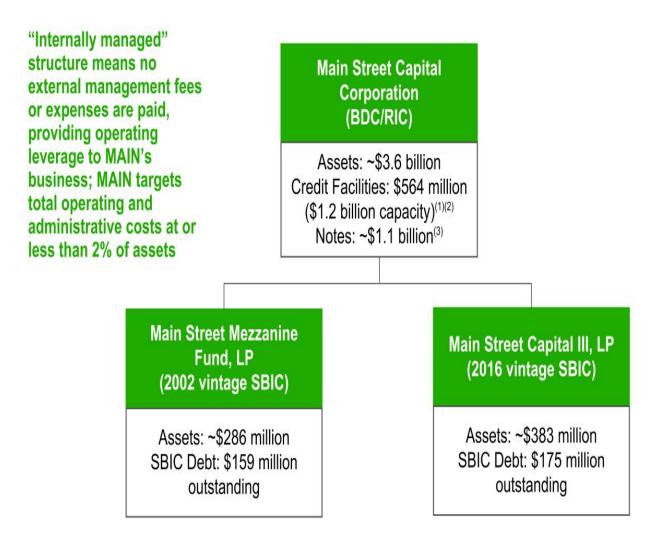
#### Small Business Investment Company (SBIC) subsidiaries

- · Regulated by the SBA
- Access to low cost, fixed rate, long-term leverage guaranteed by the U.S. government
- Total SBIC debenture regulatory financing capacity of \$350.0 million
- Total outstanding leverage of \$334.0 million through two wholly owned SBIC funds; \$16 million of licensed capacity for additional debentures
- MAIN is a previous SBIC of the Year Award recipient

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# MAIN Corporate Structure – Internally Managed



(1) Includes MAIN's Credit Facilities as defined on page 11; see additional details on page 42

- (2) As of March 31, 2023, MAIN's Credit Facilities had \$1.2 billion in total commitments; MAIN's Credit Facilities include accordion features which could increase total commitments up to \$1.8 billion
- (3) Includes \$500.0 million of July 2026 Notes, \$450.0 million of May 2024 Notes and \$150.0 million of December 2025 Notes (100.0 million issued in Q4 2022 and \$50.0 million issued in Q1 2023)

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# **MAIN Executive Management Team**

Dwayne Hyzak <sup>(1)(2)</sup> CEO	<ul> <li>Co-founded MAIN; Joined Main Street group in 2002; affiliated with Main Street group since 1999</li> <li>Director of Acquisitions &amp; Integration with Quanta Services (NYSE: PWR)</li> <li>Manager with a Big 5 Accounting Firm's audit and transaction services groups</li> </ul>
David Magdol <sup>(1)(2)</sup> President and ClO <sup>(3)</sup>	<ul> <li>Co-founded MAIN; Joined Main Street group in 2002</li> <li>Vice President in Lazard Freres Investment Banking Division</li> <li>Vice President of McMullen Group (John J. McMullen's Family Office)</li> </ul>
Jesse Morris <sup>(1)</sup> CFO, COO, EVP	<ul> <li>Joined MAIN in 2019</li> <li>Executive Vice President with Quanta Services (NYSE: PWR)</li> <li>Vice President and CFO Foodservice Operations with Sysco Corporation (NYSE: SYY)</li> <li>Manager with a Big 5 Accounting Firm</li> </ul>
Jason Beauvais; JD <sup>(1)</sup> EVP, GC, CCO <sup>(4)</sup> and Secretary	<ul> <li>Joined MAIN in 2008</li> <li>Attorney for Occidental Petroleum Corporation (NYSE: OXY)</li> <li>Associate in the corporate and securities section at Baker Botts LLP</li> </ul>

(1) Member of MAIN Executive Committee

(2) Member of MAIN Investment Committee; Vince Foster, MAIN's Chairman of the Board, is also a member of MAIN's Investment Committee

- (3) Chief Investment Officer
- (4) Chief Compliance Officer

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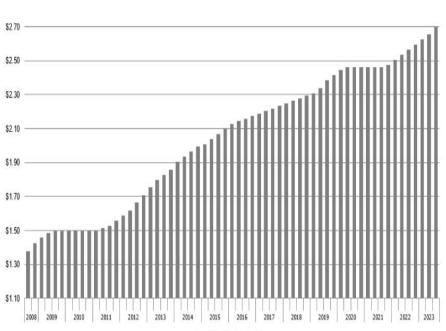
# Monthly Dividends Per Share – Sustainable Growth

Recurring monthly dividend has never been decreased and has grown meaningfully (109%) since IPO<sup>(1)</sup>

Based upon the current annualized monthly dividends declared for the third quarter of 2023, the annual effective yield on MAIN's stock is 6.8%<sup>(2)</sup>

MAIN has also paid or declared \$4.89<sup>(3)</sup> in supplemental dividends since IPO<sup>(1)</sup>

Cumulative dividends paid or declared, including supplemental dividends, since IPO<sup>(1)</sup> (at \$15.00 per share) through third quarter of 2023 equal \$37.56 per share<sup>(3)</sup> Trailing Twelve Months Monthly Dividends Per Share



Monthly Dividends (3)

(1) Initial Public Offering, or IPO, in October 2007

(2) As of May 3, 2023; based upon the closing market price of \$40.62 per share and the annualized most recently declared monthly dividends

(3) Based upon dividends which have been paid or declared as of May 5, 2023

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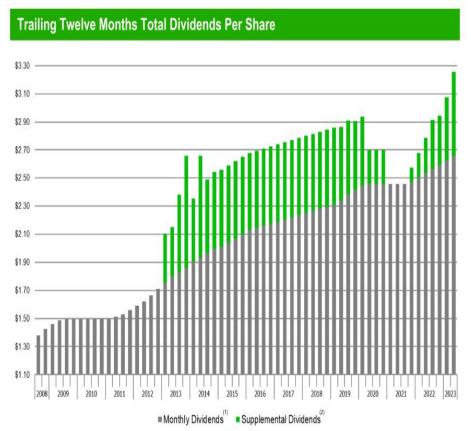


# Total Dividends per Share - Significant Incremental Value to Shareholders

MAIN's dividend policy includes an expectation for consistent annual growth of its monthly dividends and meaningful coverage of such monthly dividends with recurring Distributable Net Investment Income (DNII)<sup>(3)</sup>

MAIN's dividend policy includes an expectation for meaningful supplemental dividends to the extent DNII<sup>(3)</sup> significantly exceeds the monthly dividends

MAIN's dividend policy is intended to provide MAIN's shareholders significant comfort regarding the recurring nature of MAIN's monthly dividends and visibility to additional significant value through MAIN's supplemental dividends



(1) Includes dividends which have been paid or declared for payment on or before June 30, 2023; in May 2023 we also declared regular monthly dividends of \$0.69 per share for Q3 2023

- (2) Includes supplemental dividends which have been declared as of May 5, 2023
- (3) See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

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**Investment Portfolio** 

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### **Total Investment Portfolio**

**Diversity provides** structural protection to investment portfolio, revenue sources, income, cash flows and shareholder dividends

Includes complementary LMM debt and equity investments, Private Loan debt investments and Middle Market debt investments

Total investment portfolio at fair value consists of approximately 51% LMM / 36% Private Loan / 7% Middle Market / 6% Other Portfolio<sup>(1)</sup> investments

#### 195 LMM, Private Loan and Middle Market portfolio companies

- Average investment size of \$18.7 million<sup>(2)</sup>
- Largest individual portfolio company represents 3.7%<sup>(3)</sup> of total investment income and 3.1% of total portfolio fair value (most investments are less than 1% of income and fair value)
- 13 non-accrual investments, which represent 0.6% of the total investment portfolio at fair value and 3.2% at cost
- Weighted-average effective yield of 12.5%<sup>(4)</sup>

#### Significant diversification

Issuer

- Geography
- Industry
- End markets

Transaction type

- Vintage
- (1) Other Portfolio also includes the External Investment Manager and short-term portfolio investments, each as described in MAIN's filings with the Securities Exchange Commission (the SEC)

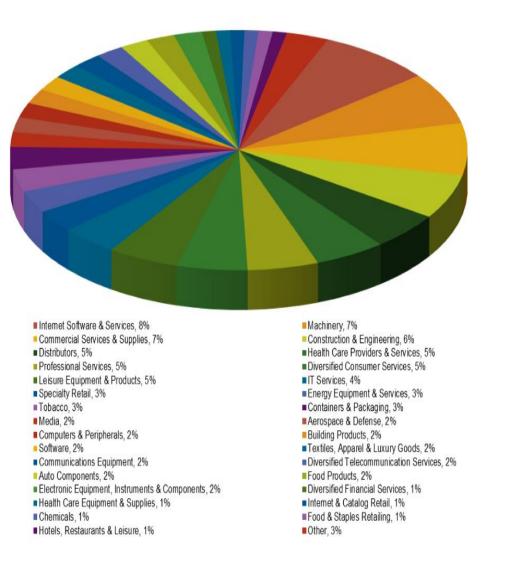
- (3) Based upon total investment income for the trailing twelve month period ended March 31, 2023
- (4) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

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<sup>(2)</sup> As of March 31, 2023; based on cost



# Total Portfolio by Industry (as a Percentage of Cost)<sup>(1)</sup>

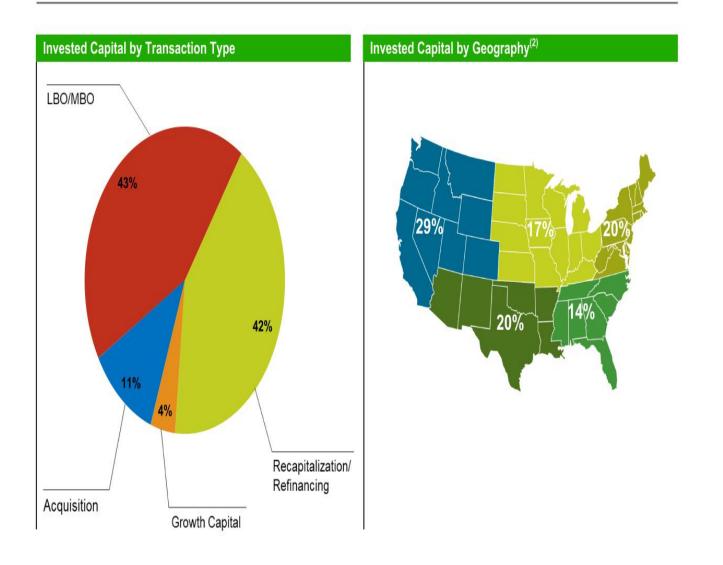


(1) Excluding MAIN's Other Portfolio investments, the External Investment Manager and short-term portfolio investments, each as described in MAIN's filings with the SEC, which in aggregate represent approximately 4% of the total portfolio

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# Diversified Total Portfolio (as a Percentage of Cost)<sup>(1)</sup>



(1) Excluding MAIN's Other Portfolio investments, the External Investment Manager and short-term portfolio investments, each as described in MAIN's filings with the SEC, which in aggregate represent approximately 4% of the total portfolio

(2) Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 2% of the total portfolio

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## LMM Investment Portfolio

LMM investment portfolio consists of a diversified mix of secured debt and lower cost basis equity investments

#### 79 portfolio companies / \$2.1 billion in fair value

51% of total investment portfolio at fair value

#### Debt yielding 12.6%<sup>(1)</sup> (73% of LMM portfolio at cost)

- 99% of debt investments have first lien position
- 63% of debt investments earn fixed-rate interest
- Approximately 830 basis point net cash interest margin vs "matched" fixed interest rate on SBIC debentures and Notes Payable

# Equity ownership in all LMM portfolio companies representing 41% average ownership position (27% of LMM portfolio at cost)

- Opportunity for dividend income, fair value appreciation and periodic capital gains
- 64% of LMM companies<sup>(2)</sup> with direct equity investment are currently paying dividends
- Fair value appreciation of equity investments supports Net Asset Value per share growth
- · Lower entry multiple valuations, lower cost basis
- \$384.7 million, or \$4.82 per share, of cumulative pre-tax net unrealized appreciation at March 31, 2023

(1) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

(2) Includes the LMM companies that (a) MAIN has a direct equity investment and (b) are treated as flow-through entities for tax purposes; based upon dividend income for the trailing twelve month period ended March 31, 2023

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# LMM Investment Portfolio

LMM investment portfolio is a pool of high quality, seasoned assets with attractive risk-adjusted return characteristics

#### Median LMM portfolio credit statistics<sup>(1)</sup>:

- Senior leverage of 2.9x EBITDA through MAIN debt position
- 2.6x EBITDA to senior interest coverage
- Total leverage of 3.1x EBITDA including debt junior in priority to MAIN
- Free cash flow de-leveraging improves credit metrics and increases equity appreciation

Average investment size of \$26.7 million at fair value or \$21.9 million on a cost basis (less than 1% of total investment portfolio)

Opportunistic, selective posture toward new investment activity over the economic cycle

#### High quality, seasoned LMM portfolio

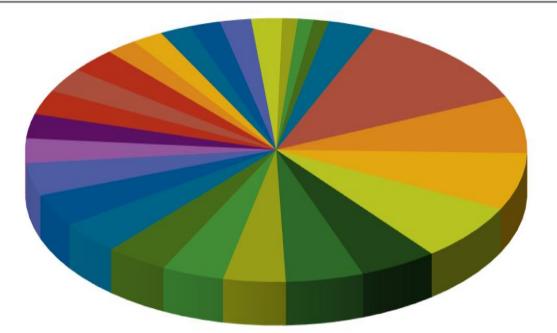
- Total LMM portfolio investments at fair value equals 122% of cost
- Equity component of LMM portfolio at fair value equals 191% of cost
- Significant portion of LMM portfolio has de-leveraged and a majority of the LMM portfolio investments have experienced equity appreciation
  - 50 LMM portfolio companies with unrealized appreciation on equity investments
  - Net unrealized appreciation on LMM Equity investments of \$427.2 million

(1) These credit statistics exclude portfolio companies on non-accrual and four companies for which EBITDA is not a meaningful metric

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# LMM Portfolio by Industry (as a Percentage of Cost)



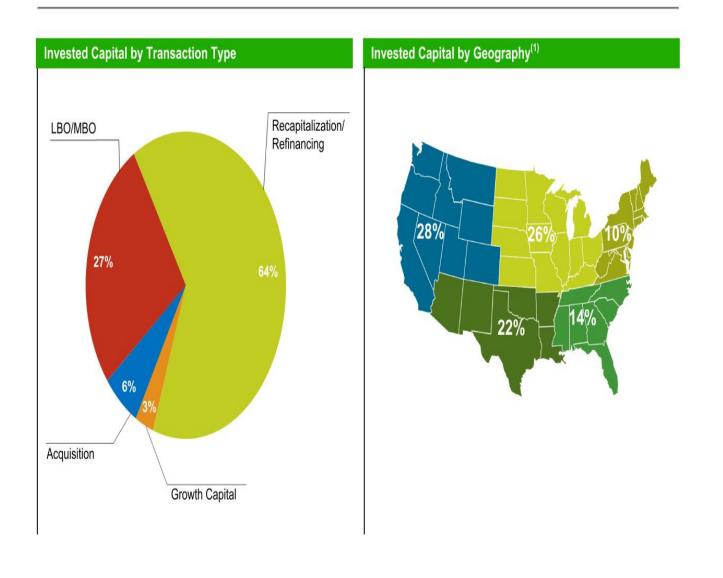
- Machinery, 11%
- Construction & Engineering, 7%
- Containers & Packaging, 5%
- Diversified Consumer Services, 4%
- Distributors, 4%
- Auto Components, 4%
- Electronic Equipment, Instruments & Components, 3%
- Textiles, Apparel & Luxury Goods, 3%
- Specialty Retail, 3%
- Health Care Providers & Services, 2%
- Media, 2%
- Hotels, Restaurants & Leisure, 2%
- Household Products, 1%
- Other, 3%

- Professional Services, 7%
- Tobacco, 7%
- Computers & Peripherals, 5%
- IT Services, 4%
- Leisure Equipment & Products, 4%
- Software, 4%
- Energy Equipment & Services, 3%
- Internet Software & Services, 3%
- Food Products, 3%
- Internet & Catalog Retail, 2%
- Health Care Equipment & Supplies, 2%
- Household Durables, 1%
- Building Products, 1%

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# **Diversified LMM Portfolio (as a Percentage of Cost)**

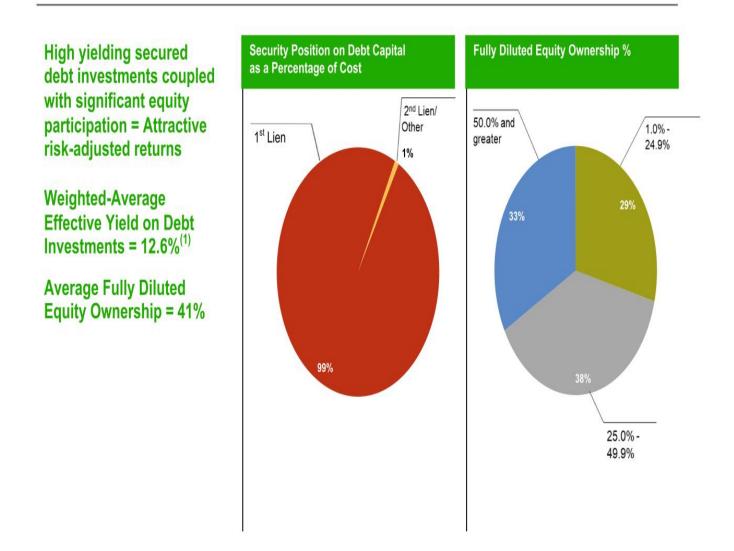


(1) Based upon portfolio company headquarters

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# LMM Portfolio Attributes Reflect Investment Strategy

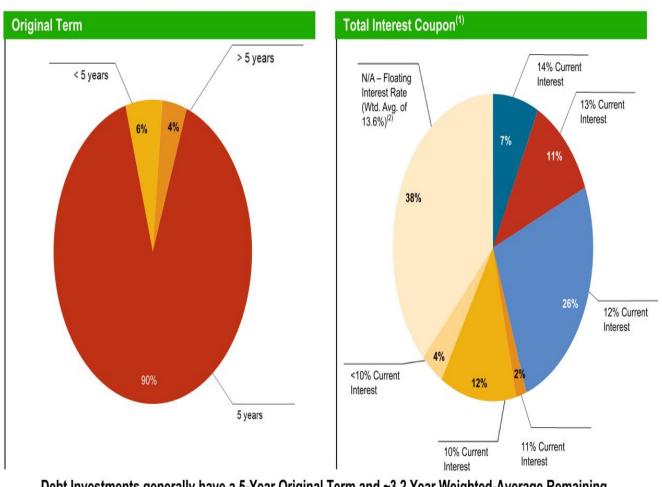


(1) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

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# Term and Total Interest Coupon of Existing LMM Debt Investments



Debt Investments generally have a 5-Year Original Term and ~3.2 Year Weighted-Average Remaining Duration; Weighted-Average Effective Yield of 12.6%<sup>(3)</sup> on Debt Portfolio

- (1) Interest coupon excludes amortization of deferred upfront fees, original issue discount, exit fees and any debt investments on non-accrual status
- (2) Floating interest rates generally include contractual minimum "floor" rates; Interest rate of 13.6% is based on weighted-average principal balance of floating rate debt investments as of March 31, 2023
- (3) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

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## **Private Loan Investment Portfolio**

Private Loan investment portfolio provides a diversified mix of investments and sources of income to complement the LMM investment portfolio

#### 86 investments / \$1.5 billion in fair value

36% of total investment portfolio at fair value

# Average investment size of \$17.8 million<sup>(1)</sup> (less than 1% of total portfolio)

#### Investments in secured debt instruments

- · 97% of Private Loan portfolio is secured debt
- · 99% of Private Loan debt portfolio is first lien term debt

#### Debt yielding 12.4%<sup>(2)</sup>

- 98%<sup>(1)</sup> of Private Loan debt investments bear interest at floating rates<sup>(3)</sup>, providing matching with MAIN's floating rate Credit Facilities<sup>(4)</sup>
- Approximately 525 basis point effective interest margin vs "matched" floating rate on MAIN's Credit Facilities<sup>(4)</sup>

(1) As of March 31, 2023; based on cost

(2) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

- (3) 95% of floating interest rates on Private Loan debt investments are subject to contractual minimum "floor" rates
- (4) Includes MAIN's Credit Facilities as defined on page 11; see additional details on page 42

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# Middle Market Investment Portfolio

#### **Middle Market**

investment portfolio provides a diversified mix of investments and diverse sources of income to complement the LMM investment portfolio and represents a potential source of liquidity for MAIN's future investment activities

#### 30 investments / \$306.2 million in fair value

· 7% of total investment portfolio at fair value

# Average investment size of \$13.0 million<sup>(1)</sup> (less than 1% of total portfolio)

#### Investments in secured and/or rated debt investments

- 94% of Middle Market portfolio is secured debt
- 99% of Middle Market debt portfolio is first lien term debt

#### Debt yielding 11.8%<sup>(2)</sup>

- 95%<sup>(1)</sup> of Middle Market debt investments bear interest at floating rates<sup>(3)</sup>, providing matching with MAIN's floating rate Credit Facilities<sup>(4)</sup>
- Over 450 basis point effective interest margin vs "matched" floating rate on MAIN's Credit Facilities<sup>(4)</sup>

(1) As of March 31, 2023; based on cost

(2) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

- (3) 80% of floating interest rates on Middle Market debt investments are subject to contractual minimum "floor" rates
- (4) Includes MAIN's Credit Facilities as defined on page 11; see additional details on page 42

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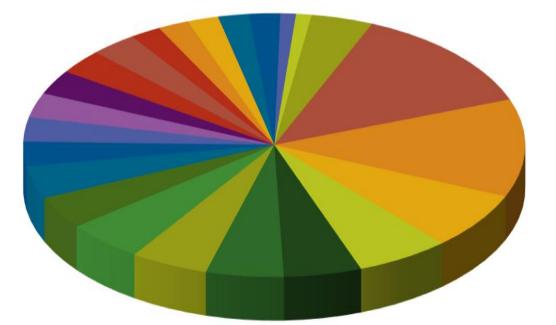
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# Private Loan & Middle Market Portfolios by Industry (as a Percentage of Cost)



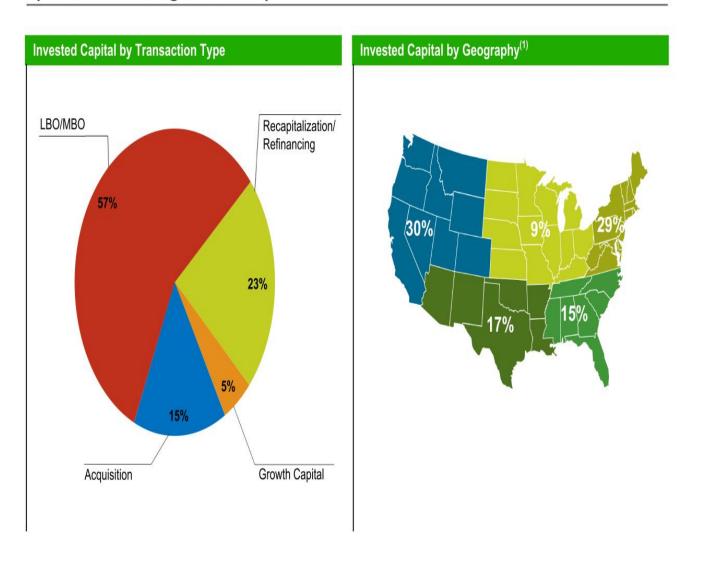
- Internet Software & Services, 13%
- Health Care Providers & Services, 7%
- Leisure Equipment & Products, 5%
- Diversified Consumer Services, 5%
- Specialty Retail, 4%
- Energy Equipment & Services, 3%
- IT Services, 3%
- Building Products, 3%
- Media, 2%
- Food & Staples Retailing, 2%
- Pharmaceuticals, 2%
- Textiles, Apparel & Luxury Goods, 1%

- Commercial Services & Supplies, 12%
- Distributors, 6%
- Construction & Engineering, 5%
- Aerospace & Defense, 5%
- Machinery, 4%
- Communications Equipment, 3%
- Diversified Telecommunication Services, 3%
- Professional Services, 3%
- Chemicals, 2%
- Diversified Financial Services, 2%
- Electrical Equipment, 1%
- Other, 4%

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# Diversified Private Loan & Middle Market Investments (as a Percentage of Cost)



 Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 4% of the combined Private Loan and Middle Market portfolios

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**Main Street Capital Corporation** 

**Financial Overview** 

# 1st Quarter – 2023

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56%<sup>(2)</sup>

\$85.4

YTD 2023 <sup>(3)</sup>

#### Total Investment Income (\$ in millions) Distributable Net Investment Income<sup>(1)</sup> (\$ in millions) Year over Year Change Year over Year Change 51% <sup>(2)</sup> 30% 30% 2% (11)% 30% 32% 4% (9)% \$400.0 \$275.0 \$250.0 \$360.0 \$376.9 \$257.5 \$225.0 \$320.0 \$200.0 \$280.0 \$289.0 \$194.7 \$175.0 \$240.0 \$168.3 \$243.4 \$165.6 \$150.0 \$233.4 \$222.6 \$149.6 \$200.0 \$125.0 \$160.0 \$100.0 \$120.0 \$75.0 \$120.3 \$50.0 \$80.0 \$25.0 \$40.0 \$0.0 \$0.0 2018 2019 2020 2021 2022 $YTD_{(3)}$ 2018 2019 2020 2021 2022 2023

**MAIN Financial Performance** 

(1) See reconciliation of DNII to Net Investment Income on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

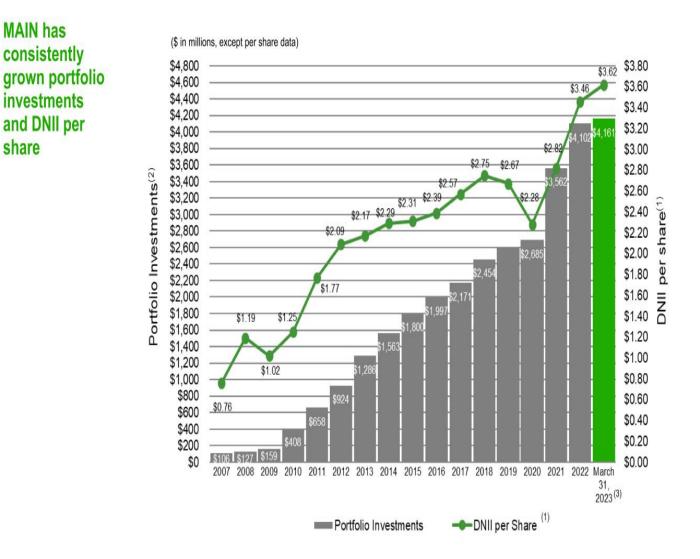
(2) Reflects year-to-date March 31, 2023 performance compared to March 31, 2022

(3) Three months ended March 31, 2023

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# Long-Term Portfolio and DNII<sup>(1)</sup> Per Share Growth



(1) See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

(2) Based on fair value at the end of the period

(3) DNII per share for the trailing twelve month period ended March 31, 2023

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# Efficient and Leverageable Operating Structure

MAIN's internally managed operating structure provides significant operating leverage and greater returns for our shareholders "Internally managed" structure means no external management fees or expenses are paid

#### Alignment of interest between management and investors

- Greater incentives to maximize increases to shareholder value and rationalize debt and equity capital raises
- 100% of MAIN's management efforts and activities are for the benefit of MAIN investors

# MAIN targets total operating expenses<sup>(1)</sup> as a percentage of average assets (Operating Expense to Assets Ratio) at or less than 2%

- · Long-term actual results have significantly outperformed target
- An industry leading position in cost efficiency, with an Operating Expense to Assets Ratio of 1.4%<sup>(2)</sup>

#### Significant portion of total operating expenses<sup>(1)</sup> are non-cash

- Non-cash compensation expenses<sup>(3)</sup> were 24.9%<sup>(2)</sup> of total operating expenses<sup>(1)</sup>
- Operating Expense to Assets Ratio of 1.1%<sup>(2)</sup> excluding non-cash compensation expenses<sup>(3)</sup>

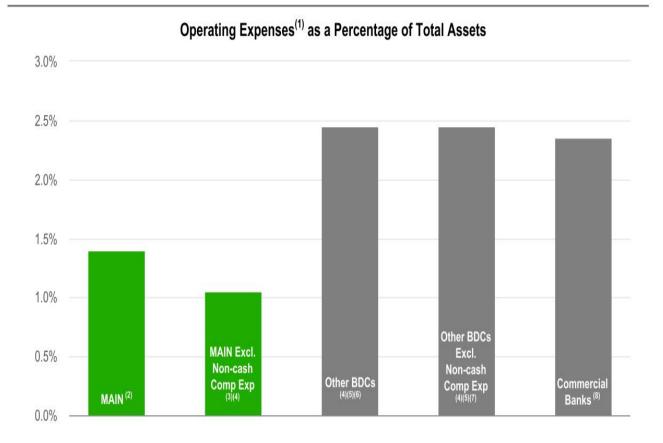
- (2) Based upon the trailing twelve month period ended March 31, 2023
- (3) See calculation of non-cash compensation expenses on page 38 and non-GAAP information disclosures on page 48 of this presentation

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<sup>(1)</sup> Total expenses excluding interest expense



# MAIN Maintains a Significant Operating Cost Advantage



(1) Total expenses excluding interest expense

(2) Based upon the trailing twelve month period ended March 31, 2023

(3) Based upon the trailing twelve month period ended March 31, 2023, excluding non-cash compensation expenses

(4) See calculation of non-cash compensation expenses on page 38 and non-GAAP information disclosures on page 48 of this presentation

(5) Other BDCs includes dividend paying BDCs that have been publicly-traded for at least two years and have total assets greater than \$500 million based on individual SEC Filings as of December 31, 2022; specifically includes: ARCC, BBDC, BCSF, BKCC, CCAP, CGBD, CSWC, FDUS, FSK, GAIN, GBDC, GLAD, GSBD, HRZN, HTGC, MFIC, MRCC, NMFC, OCSL, OFS, ORCC, PFLT, PNNT, PSEC, PTMN, SAR, SCM, SLRC, TCPC, TPVG, TSLX and WHF

(6) Calculation represents the average for the companies included in the group and is based upon the trailing twelve month period ended December 31, 2022 as derived from each company's SEC filings, including non-cash compensation expenses

(7) Calculation represents the average for the companies included in the group and is based upon the trailing twelve month period ended December 31, 2022 as derived from each company's SEC filings, excluding non-cash compensation expenses

(8) Source: SNL Financial; calculation represents the average for the trailing twelve month period ended December 31, 2022 and includes commercial banks with a market capitalization between \$500 million and \$3 billion

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# **MAIN Income Statement Summary**

(\$ in 000's), except per share amounts	Q1 22		Q2 22		Q3 22		Q4 22	Q1 23	Q1 23 vs. Q1 22 Change <sup>(1)</sup>
Total Investment Income	\$ 79,395	\$	85,200	\$	98,387	\$	113,876	\$ 120,254	51%
Expenses: Interest Expense G&A Expense <sup>(2)</sup>	(16,687) (8,054)		(17,295) (10,808)		(21,234) (11,386)		(23,060) (10,812)	(24,997) (9,814)	(50)% (22)%
Distributable Net Investment Income (DNII) <sup>(2)(3)</sup> DNII Margin %	54,654 68.8%		57,097 67.0%		65,767 66.8%		80,004 70.3%	85,443 71.1%	56% 225 bps <sup>(4</sup>
Non-Cash Compensation Expenses <sup>(3)</sup> Share-based Compensation Expense Deferred Compensation (Expense) Benefit	 (2,818) 376		(3,596) 1,225		(3,617) 298		(3,598) (466)	(4,100) (376)	(45)% NM
Total Non-Cash Compensation Expenses <sup>(3)</sup>	(2,442)		(2,371)		(3,319)		(4,064)	(4,476)	(83)%
Net Investment Income	52,212		54,726		62,448		75,940	80,967	55%
Net Realized Gain (Loss)	3,336		(5,064)		5,031		(8,515)	(28,379)	NM
Net Unrealized Appreciation (Depreciation)	14,752		(24,593)		(10,081)		44,738	35,118	NM
ncome Tax Provision	 (5,097)	_	(10,320)	_	(2,060)	_	(5,848)	 (8,114)	NM
Net Increase in Net Assets	\$ 65,203	\$	14,749	\$	55,338	\$	106,315	\$ 79,592	22%
Net Investment Income Per Share	\$ 0.73	\$	0.75	\$	0.83	\$	0.98	\$ 1.02	40%
DNII Per Share <sup>(3)</sup>	\$ 0.76	\$	0.78	\$	0.88	\$	1.03	\$ 1.07	41%

(1) Positive percentage represents an increase and negative percentage represents a decrease to the Net Increase (Decrease) in Net Assets

(2) Excludes non-cash compensation expenses

(3) See Non-GAAP Information disclosures on page 48 of this presentation

(4) Change in DNII Margin is based upon the basis point difference (increase/(decrease))

NM - Not Measurable / Not Meaningful

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# MAIN Per Share Change in Net Asset Value (NAV)

(\$ per share)		Q1 22		Q2 22		Q3 22		Q4 22		Q1 23
Beginning NAV	\$	25.29	\$	25.89	\$	25.37	\$	25.94	\$	26.86
Distributable Net Investment Income <sup>(1)</sup>		0.76		0.78		0.88		1.03		1.07
Non-Cash Compensation Expenses <sup>(1)</sup>		(0.03)		(0.03)		(0.05)		(0.05)		(0.05)
Net Realized Gain (Loss)		0.05		(0.07)		0.07		(0.12)		(0.36)
Net Unrealized Appreciation (Depreciation)		0.20		(0.34)		(0.13)		0.60		0.44
Income Tax Provision		(0.07)		(0.14)		(0.03)	_	(0.07)	_	(0.10)
Net Increase in Net Assets		0.91		0.20		0.74		1.39		1.00
Regular Monthly Dividends to Shareholders		(0.645)		(0.645)		(0.645)		(0.66)		(0.675)
Supplemental Dividends to Shareholders		(0.08)		(0.075)		(0.1)		(0.10)		(0.175)
Accretive Impact of Stock Offerings <sup>(2)</sup>		0.38		0.15		0.53		0.20		0.18
Other <sup>(3)</sup>	_	0.03	_	(0.15)	_	0.05	_	0.09	_	0.04
Ending NAV	\$	25.89	\$	25.37	\$	25.94	\$	26.86	\$	27.23
Weighted Average Shares		71,708,326		73,304,619		75,036,522		77,802,377		79,552,200

Certain fluctuations in per share amounts are due to rounding differences between quarters.

(1) See reconciliation of non-cash compensation expenses and DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

(2) Includes accretive impact of shares issued through the Dividend Reinvestment Plan (DRIP), the At-the-Market (ATM) equity issuance program and the equity offering in August 2022

(3) Includes differences in weighted-average shares utilized for calculating changes in NAV during the period and actual shares outstanding utilized in computing ending NAV and other minor changes

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# **MAIN Balance Sheet Summary**

\$ in 000's, except per share amounts)		Q1 22		Q2 22		Q3 22		Q4 22	Q1 23
MM Portfolio Investments	\$	1,795,456	\$	1,816,255	\$	1,910,915	\$	2,060,459	\$ 2,112,619
Private Loan Investments		1,260,664		1,309,020		1,476,934		1,471,466	1,491,395
/liddle Market Portfolio Investments		397,338		363,468		354,286		329,119	306,243
Other Portfolio Investments		102,392		108,846		117,010		116,299	116,067
External Investment Manager		132,920		118,320		112,490		122,930	132,650
Short-term Investments		1,968		1,861		1,855		1,904	1,943
Cash and Cash Equivalents		17,952		43,383		61,158		49,121	39,752
Other Assets		72,293	_	64,592		100,318	_	90,587	 92,586
Total Assets	\$	3,780,983	\$	3,825,745	\$	4,134,966	\$	4,241,885	\$ 4,293,255
Credit Facilities	\$	338,000	\$	380,000	\$	561,000	\$	607,000	\$ 564,000
BIC Debentures		343,027		343,323		343,618		343,914	328,206
lotes Payable <sup>(1)</sup>		1,133,472		1,133,618		1,133,766		1,048,188	1,097,435
Other Liabilities		92,830		103,641		117,162		134,197	130,692
let Asset Value (NAV)	2	1,873,654	<u></u>	1,865,163	- <u>0-</u>	1,979,420		2,108,586	 2,172,922
Total Liabilities and Net Assets	\$	3,780,983	\$	3,825,745	\$	4,134,966	\$	4,241,885	\$ 4,293,255
otal Portfolio Fair Value as % of Cost		109 %		109 %		108 %		109 %	110 %
Common Stock Price Data:									
High Close	\$	44.88	\$	43.65	\$	45.28	\$	39.50	\$ 42.49
Low Close		39.94		34.59		33.23		32.57	36.87
Quarter End Close		42.64		38.53		33.64		36.95	39.46

(1) Includes \$500.0 million of July 2026 Notes, \$450.0 million of May 2024 Notes, \$185.0 million of December 2022 Notes (repaid Q4 2022) and \$150.0 million of December 2025 Notes (100.0 million issued in Q4 2022 and \$50.0 million issued in Q1 2023)

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### **MAIN Liquidity and Capitalization**

(\$ in 000's)		Q1 22	Q2 22		Q3 22		Q4 22		Q1 23
Cash and Cash Equivalents	\$	17,952	\$ 43,383	\$	61,158	\$	49,121	\$	39,752
Availability Under Credit Facilities <sup>(1)</sup>	-	517,000	 475,000		359,000		568,000		671,000
Total Liquidity	\$	534,952	\$ 518,383	\$	420,158	\$	617,121	\$	710,752
Debt at Par Value:									
Credit Facilities <sup>(1)</sup>	\$	338,000	\$ 380,000	\$	561,000	\$	607,000	\$	564,000
SBIC Debentures		350,000	350,000		350,000		350,000		334,000
Notes Payable <sup>(2)</sup>		1,135,000	1,135,000		1,135,000		1,050,000	_	1,100,000
Total Debt		1,823,000	 1,865,000		2,046,000		2,007,000		1,998,000
Net Asset Value (NAV)		1,873,654	 1,865,163		1,979,420		2,108,586		2,172,922
Total Capitalization	\$	3,696,654	\$ 3,730,163	\$	4,025,420	\$	4,115,586	\$	4,170,922
Debt to NAV Ratio <sup>(3)</sup>		0.97 to 1.0	1.00 to 1.0	840	1.03 to 1.0	50.	0.95 to 1.0	6	0.92 to 1.0
Non-SBIC Debt to NAV Ratio <sup>(4) (5)</sup>		0.79 to 1.0	0.81 to 1.0		0.86 to 1.0		0.79 to 1.0		0.77 to 1.0
Net Debt to NAV Ratio <sup>(5) (6)</sup>		0.96 to 1.0	0.98 to 1.0		1.00 to 1.0		0.93 to 1.0		0.90 to 1.0
Interest Coverage Ratio <sup>(7)</sup>		4.35 to 1.0	4.38 to 1.0		4.26 to 1.0		4.29 to 1.0		4.33 to 1.0

(1) As of March 31, 2023, MAIN's Corporate Facility had \$980.0 million in total commitments with an accordion feature with the right to request an increase up to \$1.4 billion and MAIN's SPV Facility had \$255.0 million in total commitments with an accordion feature with the right to request an increase up to \$450.0 million; borrowings under these Credit Facilities are available to provide additional liquidity for investment and operational activities; see additional detail on page 42

(2) Includes \$500.0 million of July 2026 Notes, \$450.0 million of May 2024 Notes, \$185.0 million of December 2022 Notes (repaid Q4 2022) and \$150.0 million of December 2025 Notes (100.0 million issued in Q4 2022 and \$50.0 million issued in Q1 2023)

(3) SBIC Debentures are not included as "senior debt" for purposes of the BDC asset coverage requirements pursuant to exemptive relief received by MAIN; Debt to NAV Ratio is calculated based upon the par value of debt

(4) Non-SBIC Debt to NAV Ratio is calculated based upon the par value of debt of both the Credit Facilities and notes payable

(5) See reconciliation of DNII to Net Investment Income on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

(6) Net debt in this ratio includes par value of total debt less cash and cash equivalents

(7) DNII<sup>(5)</sup> + interest expense / interest expense on a trailing twelve month basis

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# Stable, Long-Term Leverage – Significant Unused Capacity

MAIN maintains a	Facility	Interest Rate	Maturity	Principal Drawn
conservative capital structure, with limited	\$980.0 million Corporate Facility <sup>(1)(3)</sup>	SOFR+1.875% floating (6.6% <sup>(4)</sup> )	August 2027 <sup>(1)</sup>	\$394.0 million
overall leverage and an intentional mix of	\$255.0 million SPV Facility <sup>(2)(3)</sup>	SOFR+2.50% floating (7.3% <sup>(4)</sup> )	November 2027 <sup>(2)</sup>	\$170.0 million
secured, floating rate revolving debt and unsecured, fixed rate long-term debt	Notes Payable	3.00% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures July 14, 2026	\$500.0 million
Capital structure is designed to correlate to and complement	Notes Payable	5.20% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures May 1, 2024	\$450.0 million
the expected duration and fixed/floating rate nature of investment portfolio assets	Notes Payable	7.74% <sup>(5)</sup> fixed (weighted average)	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures December 23, 2025	\$150.0 million
	SBIC Debentures	2.87% fixed (weighted average)	Various dates between 2023 - 2031 (weighted average duration = 5.1 years)	\$334.0 million

(1) As of March 31, 2023, MAIN maintained a corporate revolving line of credit (the Corporate Facility), which had \$980.0 million in total commitments with an accordion feature with the right to request an increase up to \$1.4 billion; MAIN's Corporate Facility is fully revolving until August 2026, with a maturity date in August 2027

(2) As of March 31, 2023, MAIN maintained a secured special purpose vehicle financing facility (the SPV Facility), which had \$255.0 million in total commitments with an accordion feature with the right to request an increase up to \$450.0 million; MAIN's SPV Facility is fully revolving until November 2025, with a maturity date in November 2027

(3) Borrowings under the Corporate Facility and the SPV Facility (together, the Credit Facilities) are available to provide additional liquidity for investment and operational activities

(4) Credit Facilities' rates reflect the rate based on SOFR as of March 31, 2023 and effective as of the contractual reset date as of April 1, 2023

(5) Based upon \$100.0 million and \$50.0 million in aggregate principal amount bearing interest at 7.84% and 7.53%, respectively

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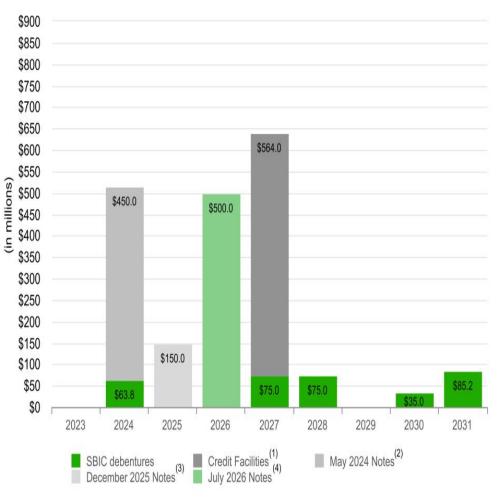
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# Long-term Maturity of Debt Obligations

#### MAIN's conservative capital structure provides long-term access to attractivelypriced and structured debt facilities

- Allows for investments in assets with long-term holding periods / illiquid positions and greater yields and overall returns
- Provides downside protection and liquidity through economic cycles
- Allows MAIN to be opportunistic during periods of economic uncertainty



(1) See page 42 for further detail related to MAIN's Credit Facilities

- (2) Issued in April 2019; with follow-on issuances in December 2019 and July 2020; redeemable at MAIN's option at any time, subject to certain make-whole provisions
- (3) Issued in December 2022; with a follow-on issuance in February 2023; redeemable at MAIN's option at any time, subject to certain make-whole provisions
- (4) Issued in January 2021; with a follow-on issuance in October 2021; redeemable at MAIN's option at any time, subject to certain make-whole provisions

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### Interest Rate Impact and Sensitivity

MAIN's financial results are subject to impact from changes in interest rates; MAIN's capital structure includes a majority of fixed rate debt obligations, while MAIN's investment portfolio includes a majority of floating rate debt investments with minimum interest rate floors

- 72% of MAIN's outstanding debt obligations have fixed interest rates<sup>(5)</sup>, limiting the increase in interest expense
- 73% of MAIN's debt investments bear interest at floating rates<sup>(5)</sup>, the majority of which contain contractual minimum index rates, or "interest rate floors" (weighted-average floor of approximately 110 basis points)<sup>(6)</sup>
- Provides MAIN the opportunity to achieve increases in net investment income if market interest rates increase, but also results in reductions to net investment income if market interest rates decrease

(1) Assumes no changes in the po

The following table illustrates the approximate annual changes in the components of MAIN's net investment income due to hypothetical increases (decreases) in interest rates<sup>(1)(2)</sup> (dollars in thousands, except per share data):

Basis Point Increase (Decrease) in Interest Rate	(	Increase Decrease) n interest Income	(Increase) Decrease in Interest Expense <sup>(3)</sup>	Increase (Decrease) in Net Investment Income	Increase (Decrease) in Net Investment Income per Share <sup>(4)</sup>
(100)	\$	(23,523) \$	6,204	\$ (17,319)	\$ (0.22)
(75)		(17,873)	4,794	(13,079)	(0.16)
(50)		(12,223)	3,384	(8,839)	) (0.11)
(25)		(6,574)	1,974	(4,600)	(0.06)
25		4,736	(846)	3,890	0.05
50		10,375	(2,256)	8,119	0.10
75		16,025	(3,666)	12,359	0.15
100		21,675	(5,076)	16,599	0.21

- Assumes no changes in the portfolio investments, outstanding Credit Facilities (as defined on page 42) borrowings or other debt obligations existing as of March 31, 2023
- (2) Assumes that all LIBOR, SOFR and Prime rates would change effective immediately on the first day of the period; however, the actual contractual index rate reset dates for our debt investments vary in future periods generally on either a monthly or quarterly basis across both the investments resulting in a delay in the realization of the increases or decreases in interest income
- (3) The hypothetical (increase) decrease in interest expense would be impacted by the changes in the amount of debt outstanding under our Credit Facilities, with interest expense (increasing) decreasing as the debt outstanding under our Credit Facilities increases (decreases)
- (4) Per share amount is calculated using shares outstanding as of March 31, 2023
- (5) As of March 31, 2023, based on par
- (6) Weighted-average interest rate floor calculated based on debt principal balances as of March 31, 2023

Although we believe that this analysis is indicative of the impact of interest rate changes to our net investment income as of March 31, 2023, the analysis does not take into consideration future changes in the credit market, credit quality or other business or economic developments that could affect our net investment income. Accordingly, we can offer no assurances that actual results would not differ materially from the analysis above.

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# Significant Management Ownership / Investment

Significant equity		# of Shares <sup>(2)</sup>	Market Value <sup>(3)</sup>
ownership by MAIN's management team, coupled with internally managed structure, provides alignment of interest between MAIN's management and our shareholders	Management <sup>(1)</sup>	3,293,812	\$129,973,822

(1) Includes members of MAIN's executive and senior management team and the members of MAIN's Board of Directors

(2) Includes 1,238,532 shares, or approximately \$34.0 million, purchased by management as part of, or subsequent to, the MAIN IPO, including 19,375 shares, or approximately \$0.8 million, purchased, directly or through MAIN's dividend reinvestment plan, in the quarter ended March 31, 2023

(3) Based upon closing market price of \$39.46/share on March 31, 2023

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#### TOTAL RETURN PERFORMANCE SINCE MAIN IPO \$1200 \$1200 \$1000 \$1000 \$800 \$800 \$600 \$600 \$400 \$400 \$200 \$200 \$0 \$0 2008 2012 2010 2011 2016 2019 2023 2013 2015 2017 2018 2022 00 2014 2020 202 S&P 500 (261.00%) - Russell 2000 (163.71%) - KBW Regional Bank Index (-0.29%)<sup>(3)</sup> MAIN (855.96%)<sup>(1)</sup> - S&P BDC Index (-54.52%)<sup>(4)</sup>

# MAIN Total Return<sup>(2)</sup> Performance Since IPO

Notes:

- (1) Assumes dividends reinvested on date paid
- (2) Indexed as of October 5, 2007 and last trading date is March 31, 2023
- (3) The KBW Nasdaq Regional Banking Index is a modified market capitalization weighted index designed to track the performance of U.S. regional banks or thrifts that are publicly traded in the U.S.
- (4) The S&P BDC Index measures the performance of Business Development Companies that trade on major U.S. exchanges; Constituents are float-adjusted market capitalization (FMC) weighted, subject to a single constituent weight cap of 10%

Main S	treet Ca	pital Cor	porat	ion
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# **Executive Summary**

#### Unique focus on under-served Lower Middle Market

- · Inefficient asset class with less competition
- · Unique market opportunity with attractive risk-adjusted returns
- · Generally first lien, senior secured debt investments plus meaningful equity participation

#### Invest in complementary interest-bearing Private Loan and Middle Market debt investments

- · Lower risk / more liquid asset class
- · Opportunity for consistent investment activity
- · Generally first lien, senior secured debt investments

#### Growing Asset Management Business drives additional investment income

#### Efficient internally managed operating structure drives greater shareholder returns

- · Alignment of interests between management and our shareholders
- · Maintains an industry leading operating cost structure
- · Favorable operating cost comparison to other yield oriented investment options

#### Attractive, recurring monthly dividend yield and historical net asset value per share growth

- · Periodic increases in monthly dividends
- · Increase in net asset value per share creates opportunity for stock price appreciation
- · Additional dividend income through periodic supplemental dividends

#### Strong liquidity and stable capitalization for sustainable growth

Highly invested management team with successful track record

#### Niche investment strategy with lower correlation to broader debt / equity markets

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# **Non-GAAP Information**

**Distributable net investment income** is net investment income as determined in accordance with U.S. Generally Accepted Accounting Principles, or U.S. GAAP, excluding the impacts of non-cash compensation expenses (as defined below). MAIN believes presenting distributable net investment income and the related per share amounts is useful and appropriate supplemental disclosure for analyzing our financial performance since non-cash compensation expenses do not result in a net cash impact to Main Street upon settlement. However, distributable net investment income is a non-U.S. GAAP measure and should not be considered as a replacement for net investment income or other earnings measures presented in accordance with U.S. GAAP and should be reviewed only in connection with such U.S. GAAP measures in analyzing MAIN's financial performance.

Non-cash compensation expenses consist of (i) share-based compensation and (ii) deferred compensation expense or benefit, both of which are non-cash in nature. Share-based compensation does not require settlement in cash. Deferred compensation expense or benefit does not result in a net cash impact to Main Street upon settlement. The appreciation (depreciation) in the fair value of deferred compensation plan assets is reflected in Main Street's Consolidated Statements of Operations as unrealized appreciation (depreciation) and an increase (decrease) in compensation expenses, respectively. Main Street believes presenting non-cash compensation expenses is useful and appropriate supplemental disclosure for analyzing its financial performance since non-cash compensation expenses do not result in a net cash impact to Main Street upon settlement. However, non-cash compensation expenses are non-U.S. GAAP measures and should not be considered as a replacement for compensation expenses, total expenses or other earnings measures presented in accordance with U.S. GAAP and should be reviewed only in connection with such U.S. GAAP measures in analyzing Main Street's financial performance.

Net Debt to NAV Ratio is calculated as the Debt to NAV Ratio as determined in accordance with U.S. GAAP, except that total debt is reduced by cash and cash equivalents. The Non-SBIC Debt to NAV Ratio is calculated in the same manner as the Debt to NAV Ratio, except that outstanding SBIC debentures are excluded from the debt pursuant to an exemptive order MAIN received from the Securities and Exchange Commission. MAIN believes presenting the Net Debt to NAV Ratio is useful and appropriate supplemental disclosure for analyzing its financial position and leverage. MAIN believes presenting the Non-SBIC Debt to NAV Ratio is useful and appropriate supplemental disclosure because Main Street, a business development company, is permitted to exclude such borrowings from its regulatory asset coverage ratio calculation pursuant to an exemptive order received from the Securities and Exchange Commission. However, the Net Debt to NAV Ratio and the Non-SBIC Debt to NAV Ratio are non-U.S. GAAP measures and should not be considered as replacements for the Debt to NAV Ratio and other financial measures presented in accordance with U.S. GAAP. Instead, the Net Debt to NAV Ratio and the Non-SBIC Debt to NAV Ratio should be reviewed only in connection with such U.S. GAAP measures in analyzing MAIN's financial position.

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### **MAIN Corporate Data**

#### Please visit our website at www.mainstcapital.com for additional information

**Executive Officers** 

Dwayne L. Hyzak

David L. Magdol

Jesse E. Morris

Jason B. Beauvais

EVP, General Counsel,

Secretary & Chief

**Compliance Officer** 

Nicholas T. Meserve

Managing Director

Ryan R. Nelson

Vice President & Chief

Accounting Officer

Officer

**Chief Executive Officer** 

President & Chief Investment

EVP, Chief Financial Officer &

Chief Operating Officer

#### **Board of Directors**

Vincent D. Foster Chairman of the Board Main Street Capital Corporation

Board of Directors Quanta Services, Inc.

J. Kevin Griffin Chief Strategy Officer MaineHealth

Dwayne L. Hyzak CEO Main Street Capital Corporation

John E. Jackson President & CEO CSI Compressco LP

Brian E. Lane CEO & President Comfort Systems USA

Dunia A. Shive Board of Directors DallasNews Corporation, Kimberly-Clark Corporation and Trinity Industries, Inc.

Stephen B. Solcher Retired CFO BMC Software

#### **Research Coverage**

Vilas Abraham & Marissa Lobo UBS (212) 713-3241 (212) 713-3922

Robert J. Dodd Raymond James (901) 579-4560

Mark Hughes Truist Securities (404) 926-5607

Kenneth S. Lee RBC Capital Markets (212) 905-5995

Mitchel Penn Oppenheimer & Co (212) 667-7136

Bryce Rowe B. Riley Financial (703) 312-1820

Erik Zwick Hovde Group (617) 510-1239

#### **Corporate Headquarters**

1300 Post Oak Blvd, 8<sup>th</sup> Floor Houston, TX 77056 Tel: (713) 350-6000 Fax: (713) 350-6042

Independent Registered Public Accounting Firm

Grant Thornton, LLP Houston, TX

#### **Corporate Counsel**

Dechert LLP Washington, D.C.

#### Securities Listing

Common Stock - NYSE: MAIN

#### Transfer Agent

American Stock Transfer & Trust Co. Tel: (800) 937-5449 www.astfinancial.com

#### Investor Relation Contacts

Dwayne L. Hyzak Chief Executive Officer

Jesse E. Morris EVP, Chief Financial Officer & Chief Operating Officer

Tel: (713) 350-6000

Ken Dennard Zach Vaughan Dennard Lascar Investor Relations Tel: (713) 529-6600

#### Management Executive Committee

Dwayne L. Hyzak, Chief Executive Officer

David L. Magdol, President & Chief Investment Officer

Jesse E. Morris, EVP, Chief Financial Officer & Chief Operating Officer

Jason B. Beauvais, EVP, General Counsel, Secretary & Chief Compliance Officer

#### **Investment Committee**

Dwayne L. Hyzak, Chief Executive Officer

David L. Magdol, President & Chief Investment Officer

Vincent D. Foster, Chairman of the Board

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# **Debt Capital Markets Presentation**

First Quarter – 2023

Main Street Capital Corporation

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# Disclaimers

Main Street Capital Corporation (MAIN) cautions that statements in this presentation that are forward-looking, and provide other than historical information, involve risks and uncertainties that may impact our future results of operations. The forward-looking statements in this presentation are based on current conditions as of May 5, 2023, and include, but are not limited to, statements regarding our goals, beliefs, strategies, future operating results and cash flows, operating expenses, investment originations and performance, available capital, payment and the tax attributes of future dividends and shareholder returns. Although our management believes that the expectations reflected in any forward-looking statements are reasonable, we can give no assurance that those expectations will prove to have been correct. Those statements are made based on various underlying assumptions and are subject to numerous uncertainties and risks, including, without limitation: our continued effectiveness in raising, investing and managing capital; adverse changes in the economy generally or in the industries in which our portfolio companies operate; the impacts of macroeconomic factors on MAIN and its portfolio companies' business and operations, liquidity and access to capital, and on the U.S. and global economies, including impacts related to the COVID-19 pandemic and other public health crises, risk of recession, inflation, supply chain constraints or disruptions and rising interest rates; changes in laws and regulations or business, political and/or regulatory conditions that may adversely impact our operations or the operations of our portfolio companies; the operating and financial performance of our portfolio companies and their access to capital; retention of key investment personnel; competitive factors: and such other factors described under the captions "Cautionary Statement Concerning Forward-Looking Statements," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" included in our filings with the Securities and Exchange Commission (www.sec.gov), including our most recent annual report on Form 10-K and subsequently filed guarterly reports on Form 10-Q. We undertake no obligation to update the information contained herein to reflect subsequently occurring events or circumstances, except as required by applicable securities laws and regulations.

MAIN has filed a registration statement (which includes a prospectus) with the SEC for any offering to which this communication may relate and may file one or more supplements to the prospectus in the future.

Before you invest in any of MAIN's securities, you should read the registration statement, the prospectus and the applicable prospectus supplement(s) in order to fully understand all of the implications and risks of an offering of MAIN's securities. You should also read other documents MAIN has filed with the SEC for more complete information about MAIN and its securities offerings. You may access these documents for free by visiting EDGAR on the SEC website at www.sec.gov. Alternatively, MAIN will arrange to send you any applicable prospectus and prospectus supplement if you request such materials by calling us at (713) 350-6000. These materials are also made available, free of charge, on our website at www.mainstcapital.com. Information contained on our website is not incorporated by reference into this communication.

The summary descriptions and other information included herein are intended only for informational purposes and convenient reference. The information contained herein is not intended to provide, and should not be relied upon for, accounting, legal or tax advice or investment recommendations. Before making an investment decision with respect to MAIN, investors are advised consult with their tax, financial, investment and legal advisors.



# 1st Quarter – 2023

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# MAIN is a Principal Investor in Private Debt and Equity

Focus on unique Lower Middle Market debt and equity investment strategy, Asset Management Business and internally managed operating structure differentiates MAIN from other investment firms

Conservative capital structure with multiple issuer investment grade ratings

- S&P BBB-/stable outlook
- Fitch BBB-/stable outlook

#### Internally-managed Business Development Company (BDC)

- IPO in 2007
- Approximately \$6.6 billion in capital under management<sup>(1)</sup>
  - Approximately \$5.0 billion internally at MAIN<sup>(1)</sup>
  - Over \$1.6 billion as the investment adviser to external parties<sup>(1)</sup>

# Primarily invests in the under-served Lower Middle Market (LMM)

- Targets companies with revenue between \$10 million \$150 million; EBITDA between \$3 million - \$20 million
- Provides single source solutions, including a combination of first lien, senior secured debt and equity financing

# Proprietary debt investments in privately held companies typically owned by private equity sponsors (Private Loans)

- Originated directly by MAIN or through strategic relationships with other investment funds
- · First lien, senior secured debt investments
- Companies consistent with size of the companies in MAIN's LMM and Middle Market investment strategies

#### Debt investments in Middle Market companies

- · First lien, senior secured and/or rated debt investments
- · Larger companies than LMM investment strategy

#### Attractive asset management advisory business

#### Significant management ownership / investment in MAIN

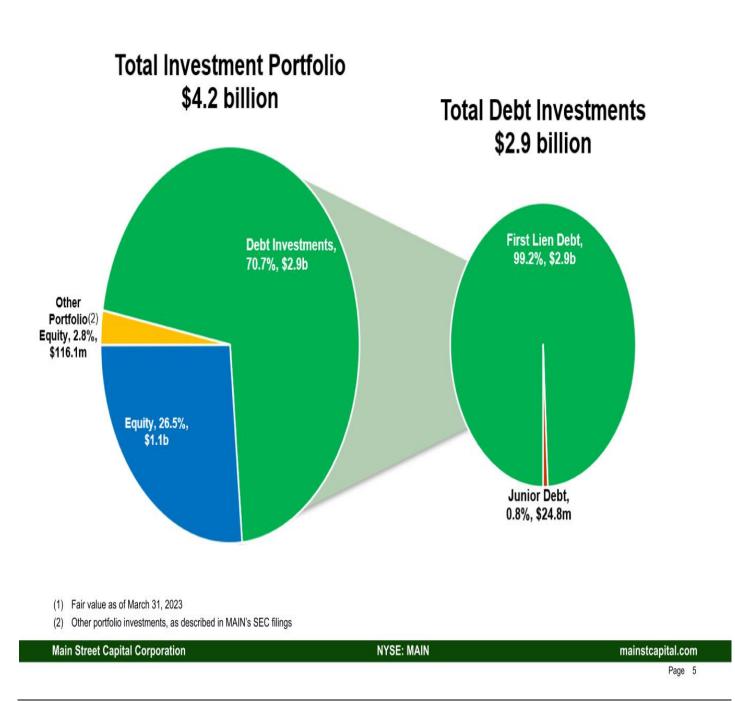
#### Headquartered in Houston, Texas

(1) Capital under management includes undrawn portion of debt capital as of March 31, 2023

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# Investment Portfolio – By Type of Investment<sup>(1)</sup>





# **Unique Investment Strategy**

MAIN's investment strategy differentiates MAIN from its competitors and provides highly attractive risk-adjusted returns

# Lower Middle Market (LMM)

- Proprietary investments that are difficult for investors to access
- Companies with \$10 million \$150 million of revenues and \$3 - \$20 million of EBITDA
- Customized financing solutions which include a combination of first lien, senior secured debt and equity
- · Large addressable market
- · High cash yield from debt investments
- Dividend income, NAV growth and net realized gains from equity investments

#### **Private Loans**

- Companies that are similar in size to companies in LMM and Middle Market
- First lien, senior secured debt investments in privately held companies originated directly by MAIN or through strategic relationships with other investment funds
- Floating rate debt investments
- Proprietary investments that can be difficult for investors to access
- Investments with attractive risk-adjusted returns

#### Middle Market

- Larger companies than LMM strategy, with EBITDA between \$20 - \$100 million
- First lien, senior secured debt investments
- · Floating rate debt investments
- Large addressable market
- Can provide source of liquidity for MAIN as needed

#### **Asset Management Business**

- Monetizing value of MAIN's intangible assets
- Significant contribution to net investment income
- Source of stable, recurring fee income
- Returns benefit MAIN stakeholders due to internally managed structure

Main Street Capital Corporation



# Portfolio Highlights<sup>(1)</sup>

The benefits of MAIN's unique investment strategy have resulted in a high quality, diversified and mature investment portfolio

#### Lower Middle Market

- · \$2.1 billion of total investments
- 79 companies
- \$1.2 billion of debt investments (58%)
- \$896.3 million of equity investments (42%)
- Typical initial investment target of 75% debt / 25% equity
- 99% of debt investments are first lien<sup>(2)</sup>
- Average investment size of \$26.7 million at fair value or \$21.9 million at cost
- Weighted-average effective yield on debt of 12.6%<sup>(3)</sup>

#### **Private Loans**

- \$1.5 billion of total investments
- 86 companies
- \$1.4 billion of debt investments (96% of Private Loan portfolio)
- 99% of debt investments are first lien<sup>(2)</sup>
- Average investment size of \$17.8 million<sup>(2)</sup>
- 98% of debt investments bear interest at floating rates<sup>(2)</sup>
- Weighted-average effective yield of 12.4%<sup>(3)</sup>

#### Middle Market

- · \$306.2 million of total investments
- 30 companies
- \$297.3 million of debt investments (97% of Middle Market portfolio)
- 99% of debt investments are first lien<sup>(2)</sup>
- Average investment size of \$13.0 million<sup>(2)</sup>
- 95% of debt investments bear interest at floating rates<sup>(2)</sup>
- Weighted-average effective yield of 11.8%<sup>(3)</sup>

### Total Portfolio<sup>(4)</sup>

- \$4.2 billion of total investments
- 211 companies
- \$2.9 billion of debt investments (71%)
- \$1.2 billion of equity investments (29%), including \$116.1 million of Other Portfolio investments
- 99% of debt investments are first lien<sup>(2)</sup>
- 73% of debt investments bear interest at floating rates<sup>(2)</sup>
- Weighted-average effective yield on debt investments of 12.5%<sup>(3)</sup>

- (1) As of March 31, 2023; investment amounts at fair value, unless otherwise noted
- (2) As of March 31, 2023; based on cost
- (3) As of March 31, 2023; weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status
- (4) Includes \$132.7 million of fair value (\$29.5 million of cost basis) of equity investment relating to MAIN's wholly-owned unconsolidated subsidiary, MSC Adviser I, LLC (the External Investment Manager), and \$1.9 million of fair value (\$2.0 million of cost basis) of a short-term portfolio investment

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# **Business Development Company (BDC) Background**

Created by Congress in 1980 through the Small Business Investment Incentive Act of 1980 to facilitate the flow of capital to small and midsized U.S. businesses

Highly regulated by the Securities and Exchange Commission under the Investment Company Act of 1940 (1940 Act)

Provide a way for individual investors to participate in debt and equity investments in private companies

#### Leverage

- Regulatory restrictions on debt leverage levels require BDCs to maintain conservative leverage
- Must maintain an asset to debt coverage ratio of at least 1.5x

#### **Full Transparency**

- Detailed schedule of all investments (and related key terms) in quarterly and annual reporting
- · Quarterly fair value mark to market accounting

#### **Income Tax Treatment**

- As a Regulated Investment Company (RIC), BDCs generally do not pay corporate income taxes
- To maintain RIC status and avoid paying corporate income taxes, BDCs must distribute at least 90% of taxable income (other than net capital gain) to investors
- To avoid a 4% federal excise tax on undistributed income, BDCs must distribute in each calendar year the sum of (1) 98% of their net ordinary income for the calendar year and (2) 98.2% of their realized capital gains (both long-term and short-term)
- · Tax treatment is similar to Real Estate Investment Trusts (REITs)

Main Street Capital Corporation



# **MAIN Capital Structure**

Current capitalization (\$ in 000's)	3	8/31/2023	% of Capitalization
Cash	\$	39,752	
Credit Facilities <sup>(1)</sup>		564,000	13.5 %
July 2026 Notes <sup>(2)</sup>		500,000	12.0 %
May 2024 Notes <sup>(2)</sup>		450,000	10.8 %
December 2025 Notes <sup>(2)</sup>		150,000	3.6 %
Total non-SBIC debt	\$	1,664,000	39.9 %
SBIC Debentures <sup>(2)</sup>	-	334,000	8.0 %
Total debt	\$	1,998,000	47.9 %
Book value of equity		2,172,922	52.1 %
Total capitalization	\$	4,170,922	100.0 %
Debt / Capitalization		0.48x	
Debt / Book equity		0.92x	
Debt / Enterprise value <sup>(3)</sup>		0.40x	
Debt / Market capitalization <sup>(3)</sup>		0.64x	
Stock price / Net asset value per share $^{(3)}$		1.45x	

(1) Includes MAIN's corporate revolving credit facility (the Corporate Facility) and SPV credit facility (the SPV Facility and together, the Credit Facilities); see page 18 for further detail related to MAIN's Credit Facilities

(2) Debt amounts reflected at par value

(3) Based on stock price of \$39.46 as of March 31, 2023

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# **Conservative Leverage**

As of March 31, 2023 (\$ in 000's)		Non-SBIC		SBICs	Total
Total Assets	\$	3,624,263	\$	668,992	\$ 4,293,255
Debt Capital:					
Credit Facilities <sup>(1)</sup>		564,000		=	564,000
SBIC Debentures		1 <u></u>		328,206	328,206
Notes Payable <sup>(2)</sup>	_	1,097,435	_	_	 1,097,435
Total Debt	\$	1,661,435	\$	328,206	\$ 1,989,641
Net Asset Value (NAV)	\$	1,839,711	\$	333,211	\$ 2,172,922
Key Leverage Stats					
Interest Coverage Ratio <sup>(3)</sup>		4.05x		6.19x	4.33x
Asset Coverage Ratio <sup>(4)</sup>		2.18x		2.00x	2.15x
Consolidated Asset Coverage Ratio - Regulatory <sup>(5)</sup>		N/A		N/A	2.30x
Debt to Assets Ratio		0.46x		0.49x	0.46x
Debt to NAV Ratio <sup>(6)</sup>		0.90x		1.00x	0.92x
Net Debt to NAV Ratio <sup>(7)(8)</sup>		0.89x		0.98x	0.90x

 Includes MAIN's corporate revolving credit facility (the Corporate Facility) and SPV credit facility (the SPV Facility and together, the Credit Facilities); see page 18 for further detail related to MAIN's Credit Facilities

(2) Includes the carry value of the July 2026 Notes (\$498.3 million; \$500.0 million par), the May 2024 Notes (\$450.6 million; \$450.0 million par) and the December 2025 Notes (\$148.6 million; \$150.0 million par)

(3) Distributable Net Investment Income (DNII)<sup>(8)</sup> + interest expense / interest expense on a trailing twelve-month basis

(4) Calculated as total assets divided by total debt at par, including SBIC Debentures (\$334.0 million), July 2026 Notes (\$500.0 million), May 2024 Notes (\$450.0 million) and December 2025 Notes (\$150.0 million)

(5) Calculated per BDC regulations; SBIC Debentures are not included as "senior debt" for purposes of the BDC asset coverage requirements pursuant to exemptive relief received by MAIN

(6) Debt to NAV Ratio is calculated based upon the par value of debt

(7) Net debt in this ratio includes par value of debt less cash and cash equivalents of \$33.3 million, \$6.5 million and \$39.8 million for the Non-SBIC, SBICs and Total, respectively

(8) See Non-GAAP Information disclosures on page 37 and reconciliation of DNII to Net Investment Income on page 39 of this presentation

Main Street Capital Corporation



# **Conservative Leverage - Regulatory**

Passage of the Small Business Credit Availability Act in December 2017 provided the opportunity for BDCs to obtain board or shareholder approval to access additional leverage by lowering the required asset coverage to 1.50x

MAIN received shareholder approval, effective as of May 3, 2022, to adopt the 1.50x asset coverage ratio

MAIN has historically operated at conservative regulatory leverage levels, in all cases with significant cushion to the 1.50x regulatory limits, and proven through historical performance that MAIN does not require access to additional leverage to generate market leading returns

MAIN's Historical Asset Coverage Ratio:	2018	2019	2020	2021	2022	Q1 2023
Consolidated Asset Coverage Ratio - Regulatory <sup>(1)</sup>	3.22x	2.89x	2.67x	2.22x	2.27x	2.30x
Prior Minimum Required Asset Coverage <sup>(2)</sup>	2.00x	2.00x	2.00x	2.00x	N/A	N/A
Cushion % above Prior Minimum Required Asset Coverage	61%	45%	34%	11%	N/A	N/A
Current Minimum Required Asset Coverage <sup>(2)</sup>	1.50x	1.50x	1.50x	1.50x	1.50x	1.50x
Cushion % above Current Minimum Required Asset Coverage	115%	93%	78%	48%	51%	53%

 Calculated per BDC regulations; SBIC Debentures are not included as "senior debt" for purposes of the Minimum Asset Coverage Ratio requirements pursuant to exemptive relief received by MAIN

(2) We received shareholder approval, effective as of May 3, 2022, to adopt the 1.5x asset coverage ratio (decreased from the previously required asset coverage ratio of 2.0x)

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# **Conservative Leverage - Excess Collateral Improves Over Time**

MAIN's conservative use of leverage and	(\$ millions)	9/30/2014 (1	3/31/2023
equity to fund its growth results in	Total Assets Excluding SBIC Assets	\$ 1,137	\$ 3,624
significant excess	Add: Equity Value of SBIC Entities <sup>(2)</sup>	218	333
collateral that provides protection to lenders	Total Collateral Available to Secured Lenders	\$ 1,355	\$ 3,957
MAIN's management	Less: Secured Debt (Credit Facilities)	(287)	(564)
of its capital structure results in reduced risk profile for debt	Excess Collateral Available to Unsecured Lenders	\$ 1,068	\$ 3,393
investors over time	Increase since first IG debt issuance <sup>(3)</sup>		218 %
Excess collateral available to unsecured lenders	Less: Unsecured Debt Outstanding (par value)	(91)	(1,100) (4)
has increased by 218% since MAIN's	Remaining Excess Collateral Available to Unsecured Lenders	<u>\$ 977</u>	\$ 2,293
first investment grade (IG) debt issuance	Increase since first IG debt issuance <sup>(3)</sup>		135 %

(1) Most recent information publicly reported prior to first IG debt issuance

(2) Represents asset value in excess of SBIC debt (par value); SBIC assets contain negative pledge in relation to SBIC debt; therefore, equity at SBIC entities is effectively collateral for lenders

(3) First IG notes issued in November 2014

(4) Includes additional IG debt issuances in April 2019, December 2019, July 2020, January 2021, October 2021, December 2022 and February 2023

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# **Key Credit Highlights**

Experienced Management Team with Strong Track Record	<ul> <li>Management team has over 100 years of collective investment experience and relationships</li> <li>Long-term working relationships together dating back over 20 years</li> <li>Significant management equity ownership</li> </ul>
Efficient and Leverageable Internally Managed Operating Structure	<ul> <li>Meaningful operating cost advantage through efficient internally managed structure</li> <li>Significant benefits through alignment of interests between management (stock ownership and incentive compensation) and investors</li> <li>Industry leading operating expense efficiency</li> </ul>
Conservative Leverage	<ul> <li>1940 Act requires MAIN to maintain a minimum 1.5x regulatory asset coverage ratio</li> <li>MAIN's asset coverage ratio is ~2.3x on a regulatory basis excluding SBIC Debentures; ~2.1x on a consolidated basis including SBIC debentures</li> <li>Conservative leverage position further enhanced through ongoing efficient capital raises through at-the-market, or ATM, equity issuance program</li> </ul>
Unique Investment Strategy	<ul> <li>Unique investment strategy differentiates MAIN from its competitors and provides highly attractive risk-adjusted returns</li> <li>Asset management advisory business significantly enhances MAIN's returns to its investors</li> </ul>
High Quality Portfolio	<ul> <li>Significant diversification</li> <li>Debt investments primarily carry a first priority lien on the assets of the business</li> <li>Permanent capital structure of BDC allows for long-term, patient investment strategy and overall approach</li> </ul>

Main Street Capital Corporation



# **MAIN Executive Management Team**

Dwayne Hyzak <sup>(1)(2)</sup> CEO	<ul> <li>Co-founded MAIN; Joined Main Street group in 2002; affiliated with Main Street group since 1999</li> <li>Director of Acquisitions &amp; Integration with Quanta Services (NYSE: PWR)</li> <li>Manager with a Big 5 Accounting Firm's audit and transaction services groups</li> </ul>
David Magdol <sup>(1)(2)</sup> President and ClO <sup>(3)</sup>	<ul> <li>Co-founded MAIN; Joined Main Street group in 2002</li> <li>Vice President in Lazard Freres Investment Banking Division</li> <li>Vice President of McMullen Group (John J. McMullen's Family Office)</li> </ul>
Jesse Morris <sup>(1)</sup> CFO, COO, EVP	<ul> <li>Joined MAIN in 2019</li> <li>Executive Vice President with Quanta Services (NYSE: PWR)</li> <li>Vice President and CFO Foodservice Operations with Sysco Corporation (NYSE: SYY)</li> <li>Manager with a Big 5 Accounting Firm</li> </ul>
Jason Beauvais; JD <sup>(1)</sup> EVP, GC, CCO <sup>(4)</sup> and Secretary	<ul> <li>Joined MAIN in 2008</li> <li>Attorney for Occidental Petroleum Corporation (NYSE: OXY)</li> <li>Associate in the corporate and securities section at Baker Botts LLP</li> </ul>

(1) Member of MAIN Executive Committee

(2) Member of MAIN Investment Committee; Vince Foster, MAIN's Chairman of the Board, is also a member of MAIN's Investment Committee

- (3) Chief Investment Officer
- (4) Chief Compliance Officer

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# Significant Management Ownership / Investment

Significant equity		# of Shares <sup>(2)</sup>	Market Value <sup>(3)</sup>
ownership by MAIN's management team, coupled with internally managed structure, provides alignment of interest between MAIN's management and our shareholders	Management <sup>(1)</sup>	3,293,812	\$129,973,822

(1) Includes members of MAIN's executive and senior management team and the members of MAIN's Board of Directors

(2) Includes 1,238,532 shares, or approximately \$34.0 million, purchased by management as part of, or subsequent to, the MAIN IPO, including 19,375 shares, or approximately \$0.8 million, purchased, directly or through MAIN's dividend reinvestment plan, in the quarter ended March 31, 2023

(3) Based upon closing market price of \$39.46/share on March 31, 2023

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# Efficient and Leverageable Operating Structure

MAIN's internally managed operating structure provides significant operating leverage and greater returns for our stakeholders "Internally managed" structure means no external management fees or expenses are paid

#### Alignment of interest between management and investors

- Greater incentives to maximize increases to shareholder value and rationalize debt and equity capital raises
- 100% of MAIN's management efforts and activities are for the benefit of MAIN investors

# MAIN targets total operating expenses<sup>(1)</sup> as a percentage of average assets (Operating Expense to Assets Ratio) at or less than 2%

- · Long-term actual results have significantly outperformed target
- An industry leading position in cost efficiency, with an Operating Expense to Assets Ratio of 1.4%<sup>(2)</sup>

### Significant portion of total operating expenses<sup>(1)</sup> are non-cash

- Non-cash compensation expenses<sup>(3)</sup> were 24.9%<sup>(2)</sup> of total operating expenses<sup>(1)</sup>
- Operating Expense to Assets Ratio of 1.1%<sup>(2)</sup> excluding non-cash compensation expenses<sup>(3)</sup>

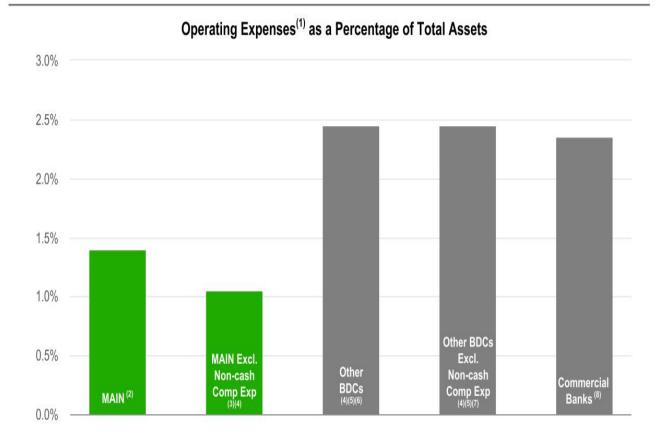
- (2) Based upon the trailing twelve month period ended March 31, 2023
- (3) See non-GAAP information disclosures on page 37 and calculation of non-cash compensation expenses on page 39 of this presentation

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<sup>(1)</sup> Total expenses excluding interest expense



# MAIN Maintains a Significant Operating Cost Advantage



(1) Total expenses excluding interest expense

(2) Based upon the trailing twelve month period ended March 31, 2023

- (3) Based upon the trailing twelve month period ended March 31, 2023, excluding non-cash compensation expenses
- (4) See non-GAAP information disclosures on page 37 and calculation of non-cash compensation expenses on page 39 of this presentation
- (5) Other BDCs includes dividend paying BDCs that have been publicly-traded for at least two years and have total assets greater than \$500 million based on individual SEC Filings as of December 31, 2022; specifically includes: ARCC, BBDC, BCSF, BKCC, CCAP, CGBD, CSWC, FDUS, FSK, GAIN, GBDC, GLAD, GSBD, HRZN, HTGC, MFIC, MRCC, NMFC, OCSL, OFS, ORCC, PFLT, PNNT, PSEC, PTMN, SAR, SCM, SLRC, TCPC, TPVG, TSLX and WHF
- (6) Calculation represents the average for the companies included in the group and is based upon the trailing twelve month period ended December 31, 2022 as derived from each company's SEC filings, including non-cash compensation expenses
- (7) Calculation represents the average for the companies included in the group and is based upon the trailing twelve month period ended December 31, 2022 as derived from each company's SEC filings, excluding non-cash compensation expenses
- (8) Source: SNL Financial; calculation represents the average for the trailing twelve month period ended December 31, 2022 and includes commercial banks with a market capitalization between \$500 million and \$3 billion

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# Stable, Long-Term Leverage – Significant Unused Capacity

MAIN maintains a conservative capital structure, with limited overall leverage and an intentional mix of secured, floating rate revolving debt and unsecured, fixed rate long-term debt

Capital structure is designed to correlate to and complement the expected duration and fixed/floating rate nature of investment portfolio assets

Facility	Interest Rate	Maturity	Principal Drawn
\$980.0 million Corporate Facility <sup>(1)(3)</sup>	SOFR+1.875% floating (6.6% <sup>(4)</sup> )	August 2027 <sup>(1)</sup>	\$394.0 million
\$255.0 million SPV Facility <sup>(2)(3)</sup>	SOFR+2.50% floating (7.3% <sup>(4)</sup> )	November 2027 <sup>(2)</sup>	\$170.0 million
Notes Payable	3.00% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures July 14, 2026	\$500.0 million
Notes Payable	5.20% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures May 1, 2024	\$450.0 million
Notes Payable	7.74% <sup>(5)</sup> fixed (weighted average)	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures December 23, 2025	\$150.0 million
SBIC Debentures	2.87% fixed (weighted average)	Various dates between 2023 - 2031 (weighted average duration = 5.1 years)	\$334.0 million

(1) As of March 31, 2023, MAIN maintained a corporate revolving line of credit (the Corporate Facility), which had \$980.0 million in total commitments with an accordion feature with the right to request an increase up to \$1.4 billion; the Corporate Facility is fully revolving until August 2026, with a maturity date in August 2027

(2) As of March 31, 2023 MAIN maintained a secured special purpose vehicle financing facility (the SPV Facility), which had \$255.0 million in total commitments with an accordion feature with the right to request an increase up to \$450.0 million; the SPV Facility is fully revolving until November 2025, with a maturity date in November 2027

(3) Borrowings under the Corporate Facility and the SPV Facility (together, the Credit Facilities) are available to provide additional liquidity for investment and operational activities

(4) Credit Facilities' rates reflect the rate based on SOFR as of March 31, 2023 and effective as of the contractual reset date as of April 1, 2023

(5) Based upon \$100.0 million and \$50.0 million in aggregate principal amount bearing interest at 7.84% and 7.53%, respectively

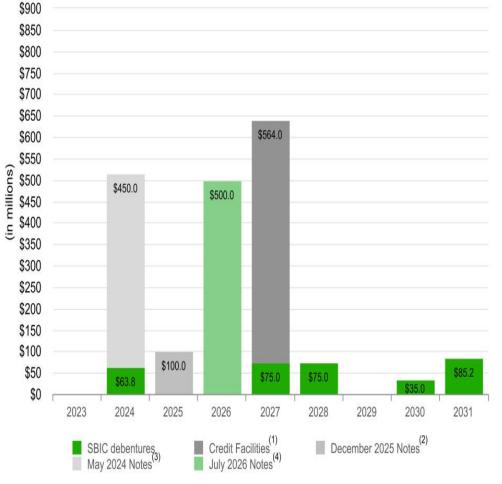
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# Long-term Maturity of Debt Obligations

#### MAIN's conservative capital structure provides long-term access to attractivelypriced and structured debt facilities

- Allows for investments in assets with long-term holding periods / illiquid positions and greater yields and overall returns
- Provides downside protection and liquidity through economic cycles
- Allows MAIN to be opportunistic during periods of economic uncertainty



(1) See page 18 for further detail related to MAIN's Credit Facilities

- (2) Issued in April 2019; with follow-on issuances in December 2019 and July 2020; redeemable at MAIN's option at any time, subject to certain make-whole provisions
- (3) Issued in December 2022; with a follow-on issuance in February 2023; redeemable at MAIN's option at any time, subject to certain make-whole provisions
- (4) Issued in January 2021; with a follow-on issuance in October 2021; redeemable at MAIN's option at any time, subject to certain make-whole provisions

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### Interest Rate Impact and Sensitivity

MAIN's financial results are subject to impact from changes in interest rates; MAIN's capital structure includes a majority of fixed rate debt obligations, while MAIN's investment portfolio includes a majority of floating rate debt investments with minimum interest rate floors

- 72% of MAIN's outstanding debt obligations have fixed interest rates<sup>(5)</sup>, limiting the increase in interest expense
- 73% of MAIN's debt investments bear interest at floating rates<sup>(5)</sup>, the majority of which contain contractual minimum index rates, or "interest rate floors" (weighted-average floor of approximately 110 basis points)<sup>(6)</sup>
- Provides MAIN the opportunity to achieve increases in net investment income if market interest rates increase, but also results in reductions to net investment income if market interest rates decrease

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The following table illustrates the approximate annual changes in the components of MAIN's net investment income due to hypothetical increases (decreases) in interest rates<sup>(1)(2)</sup> (dollars in thousands, except per share data):

Basis Point Increase (Decrease) in Interest Rate	Increase (Decrease) in Interest Income	(Increase) Decrease in Interest Expense <sup>(3)</sup>	(D Net	Increase ecrease) in t Investment Income	Increa (Decreas) Net Inves Income Share	se) in tment per
(100)	\$ (23,523) \$	6,204	\$	(17,319)		(0.22)
(75)	(17,873)	4,794		(13,079)		(0.16)
(50)	(12,223)	3,384		(8,839)		(0.11)
(25)	(6,574)	1,974		(4,600)		(0.06)
25	4,736	(846)		3,890		0.05
50	10,375	(2,256)		8,119		0.10
75	16,025	(3,666)		12,359		0.15
100	21,675	(5,076)		16,599		0.21

- Assumes no changes in the portfolio investments, outstanding Credit Facilities (as defined on page 18) borrowings or other debt obligations existing as of March 31, 2023
- (2) Assumes that all LIBOR, SOFR and Prime rates would change effective immediately on the first day of the period; however, the actual contractual index rate reset dates for our debt investments vary in future periods generally on either a monthly or quarterly basis across both the investments resulting in a delay in the realization of the increases or decreases in interest income
- (3) The hypothetical (increase) decrease in interest expense would be impacted by the changes in the amount of debt outstanding under our Credit Facilities, with interest expense (increasing) decreasing as the debt outstanding under our Credit Facilities increases (decreases)
- (4) Per share amount is calculated using shares outstanding as of March 31, 2023
- (5) As of March 31, 2023, based on par
- (6) Weighted-average interest rate floor calculated based on debt principal balances as of March 31, 2023

Although we believe that this analysis is indicative of the impact of interest rate changes to our net investment income as of March 31, 2023, the analysis does not take into consideration future changes in the credit market, credit quality or other business or economic developments that could affect our net investment income. Accordingly, we can offer no assurances that actual results would not differ materially from the analysis above.



# At-The-Market (ATM) Equity Program

ATM Equity Program provides efficient and low cost access to equity capital

- Provides access to equity capital to match growth of LMM investments on an asneeded basis
- Provides significant economic cost savings compared to traditional overnight equity offerings

Provides permanent capital to match indefinite or long-term holding period for LMM investments

Facilitates maintenance of conservative leverage position

Issued equity is accretive to NAV per share

# Provides significant benefits vs traditional overnight equity offerings

- Provides equity capital and liquidity on an as-needed basis, avoiding dilution from larger overnight equity offerings
- · Provides equity capital at significantly lower cost
- · Avoids negative impact to stock price from larger overnight equity offerings

#### Raised net proceeds of \$869.7 million since inception in 2015<sup>(1)</sup>

- Average sale price is approximately 62% above average NAV per share over same period<sup>(1)</sup>
- Resulted in economic cost savings of approximately \$43.9 million when compared to traditional overnight equity offering<sup>(1)(2)</sup>

(1) Through March 31, 2023

(2) Assumes 6% all-in cost for traditional overnight equity offering

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# LMM Investment Strategy

LMM investment strategy differentiates MAIN from its competitors and provides attractive riskadjusted returns

#### **Investment Objectives**

- High cash yield from secured debt investments (12.4% weightedaverage cash coupon as of March 31, 2023); plus
- Dividend income, fair value appreciation and periodic capital gains from equity investments

# Investments are structured for (i) protection of capital, (ii) high recurring income and (iii) meaningful capital gain opportunity

#### Focus on self-sponsored, "one stop" financing opportunities

- Partner with business owners, management teams and entrepreneurs
- · Provide highly customized financing solutions
- · Recapitalization, buyout, growth and acquisition capital
- · Extensive network of grass roots referral sources
- Strong and growing "Main Street" brand recognition / reputation

Investments have low correlation to the broader debt and equity markets and attractive risk-adjusted returns

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# LMM Investment Opportunity

MAIN targets LMM investments in established, profitable companies

Characteristics of LMM provide beneficial riskreward investment opportunities

#### Large and critical portion of U.S. economy

195,000+ domestic LMM businesses<sup>(1)</sup>

LMM is under-served from a capital perspective and less competitive

#### Inefficient asset class generates pricing inefficiencies

- Typical entry enterprise values between 4.5X 6.5X EBITDA
- Typical entry leverage multiples between 2.0X 4.0X EBITDA to MAIN debt investment

Partner relationship with the management teams of our portfolio companies vs a "commoditized vendor of capital"

(1) Source: U.S. Census 2017 – U.S. Data Table by Enterprise Receipt Size; 2017 County Business Patterns and 2017 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$99,999,999

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## Private Loan Investment Strategy

Private Loan portfolio investments are primarily debt investments in privately held companies which have primarily been originated directly by MAIN or to a lesser extent through strategic relationships with other credit funds on a collaborative basis (often referred to in the debt markets as "club deals" because of the small lender group size)

MAIN's Private Loan investments are typically made to a company owned by or being acquired by a private equity sponsor

#### **Investment Objectives**

- Access proprietary investments with attractive risk-adjusted return characteristics
- · Generate cash yield to support MAIN monthly dividend

#### Investment Characteristics

- Investments in companies that are consistent with the size of companies in our LMM and Middle Market
- Proprietary investments originated directly by MAIN or through strategic relationships with other investment funds on a collaborative basis
- Current Private Loan portfolio companies have weighted-average EBITDA of approximately \$38.1 million<sup>(1)</sup>

#### Investments in secured debt investments

- · First lien, senior secured debt investments
- Floating rate debt investments

#### 8% - 12% targeted gross yields

- Weighted-average effective yield of 12.4%<sup>(2)</sup>
- Net returns positively impacted by lower overhead requirements and modest use of leverage
- Floating rate debt investments provide matching with MAIN's floating rate Credit Facilities<sup>(3)</sup>

(3) Includes MAIN's corporate revolving credit facility (the Corporate Facility) and SPV credit facility (the SPV Facility and together with the Corporate Facility, the Credit Facilities); see additional details on page 18

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<sup>(1)</sup> This calculation excludes two Private Loan portfolio companies as EBITDA is not a meaningful metric for these portfolio companies

<sup>(2)</sup> Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status



## Middle Market Debt Investment Strategy

#### MAIN maintains a portfolio of debt investments in Middle Market companies

## **Investment Objective**

Generate cash yield to support MAIN monthly dividend

## Investments in secured and/or rated debt investments

- · First lien, senior secured debt investments
- Floating rate debt investments

#### Larger companies than the LMM investment strategy

 Current Middle Market portfolio companies have weighted-average EBITDA of approximately \$65.4 million

## Large and critical portion of U.S. economy

220,000+ domestic Middle Market businesses<sup>(1)</sup>

## More relative liquidity than LMM and Private Loan investments

#### 6% - 10% targeted gross yields

- Weighted-average effective yield of 11.8%<sup>(2)</sup>
- Net returns positively impacted by lower overhead requirements and modest use of leverage
- Floating rate debt investments provide matching with MAIN's floating rate Credit Facilities<sup>(3)</sup>
- (1) Source: U.S. Census 2017 U.S. Data Table by Enterprise Receipt Size; 2017 County Business Patterns and 2017 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$1,000,000
- (2) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status
- (3) Includes MAIN's corporate revolving credit facility (the Corporate Facility) and SPV credit facility (the SPV Facility and together with the Corporate Facility, the Credit Facilities); see additional details on page 18

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## **Asset Management Business**

MAIN's asset

management business represents additional income diversification and the opportunity for greater stakeholder returns

MAIN's internally managed operating structure provides MAIN's stakeholders the benefits of this asset management business

Growth of asset management business is increasingly driven by MAIN's Private Loan investment strategy MAIN<sup>(1)</sup> is the investment adviser to several third party clients in its Asset Management Business

## MAIN<sup>(1)</sup> is the investment adviser to and administrator of MSC Income Fund, Inc. (MSIE), a non-listed BDC

- MAIN<sup>(1)</sup> provides asset management services, including sourcing, diligence and post-investment monitoring
- MAIN<sup>(1)</sup> receives management fees and incentive fees
  - Base management fee of 1.75% of total assets
  - Incentive fees 20% of net investment income above a hurdle rate and 20% of net realized capital gains

MAIN<sup>(1)</sup> is the investment adviser and administrator to a private fund and a separately managed account with the investment strategies for these clients solely focused on MAIN's Private Loan investment strategy

#### **Benefits to MAIN**

- No significant increases to MAIN's operating costs to provide services (utilize existing infrastructure and leverage fixed costs and existing investment capabilities)
- · Monetizing the value of MAIN franchise
- Significant positive impact on MAIN's financial results
  - \$8.1 million contribution to net investment income in the first quarter of 2023<sup>(2)</sup>
  - \$22.2 million contribution to net investment income in the year ended December 31, 2022<sup>(2)</sup>
  - \$103.2 million of cumulative unrealized appreciation as of March 31, 2023

(1) Through MSC Adviser I, LLC (the External Investment Manager), MAIN's wholly-owned unconsolidated subsidiary

(2) Contribution to Net Investment Income includes (a) dividend income received by MAIN from the External Investment Manager and (b) operating expenses allocated from MAIN to the External Investment Manager

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## **Total Investment Portfolio**

Diversity provides structural protection to investment portfolio, revenue sources, income, cash flows and stakeholder dividends Includes complementary LMM debt and equity investments, Private Loan debt investments and Middle Market debt investments

Total investment portfolio at fair value consists of approximately 51% LMM / 36% Private Loan / 7% Middle Market / 6% Other Portfolio<sup>(1)</sup> investments

#### 195 LMM, Private Loan and Middle Market portfolio companies

- Average investment size of \$18.7 million<sup>(2)</sup>
- Largest individual portfolio company represents 3.7%<sup>(3)</sup> of total investment income and 3.1% of total portfolio fair value (most investments are less than 1% of income and fair value)
- Thirteen non-accrual investments, which represent 0.6% of the total investment portfolio at fair value and 3.2% at cost
- Weighted-average effective yield of 12.5%<sup>(4)</sup>

#### Significant diversification

- Issuer
- Geography
- Industry
- End markets
- Transaction type
   Vintage
- (1) Other Portfolio also includes the External Investment Manager and short-term portfolio investments, each as described in MAIN's filings with the Securities Exchange Commission (the SEC)
- (2) As of March 31, 2023; based on cost
- (3) Based upon total investment income for the trailing twelve month period ended March 31, 2023
- (4) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

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## Portfolio Snapshot – Significant Diversification

(\$ in millions)	1	2/31/2020	1	2/31/2021	1	2/31/2022	3/31/2023
Number of Portfolio Companies							
Lower Middle Market		70		73		78	79
Private Loans		63		75		85	86
Middle Market		42		36		31	30
Other Portfolio		12		13		14	14
External Investment Adviser		1		1		1	1
Total <sup>(1)</sup>		188		198		209	210
\$ Invested - Cost Basis							
Lower Middle Market	\$	1,104.6	\$	1,455.7	\$	1,719.9	\$ 1,727.9
% of Total		43.9 %		44.7 %		45.6 %	45.5 %
Private Loans	\$	769.0	\$	1,157.5	\$	1,500.3	\$ 1,527.6
% of Total		30.6 %		35.5 %		39.8 %	40.2 %
Middle Market	\$	488.9	\$	440.9	\$	401.7	\$ 391.0
% of Total		19.4 %		13.5 %		10.7 %	10.3 %
Other Portfolio	\$	124.7	\$	173.7	\$	120.4	\$ 119.7
% of Total		4.9 %		5.4 %		3.1 %	3.2 %
External Investment Adviser	\$	29.5	\$	29.5	\$	29.5	\$ 29.5
% of Total		1.2 %		0.9 %		0.8 %	0.8 %
Total <sup>(1)</sup>	\$	2,516.7	\$	3,257.3	\$	3,771.8	\$ 3,795.7

(1) Excludes MAIN's one short-term portfolio investment of \$2.0 million at cost and \$1.9 million at fair value as of March 31, 2023 and December 31, 2022 and \$2.0 million at cost and fair value as of December 31, 2021; MAIN held no short-term portfolio investments for the period ended December 31, 2020

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## **Portfolio Snapshot – Significant Diversification** (cont.)

(\$ in millions)	1	2/31/2020	1	2/31/2021	1	2/31/2022	3/31/2023
Invested - Fair Value							
Lower Middle Market	\$	1,285.5	\$	1,716.4	\$	2,060.5	\$ 2,112.6
% of Total		47.9 %		48.2 %		50.3 %	50.8 %
Private Loans	\$	740.4	\$	1,141.8	\$	1,471.5	\$ 1,491.4
% of Total		27.6 %		32.1 %		35.9 %	35.9 %
Middle Market	\$	445.6	\$	395.2	\$	329.1	\$ 306.2
% of Total		16.6 %		11.1 %		8.0 %	7.4 %
Other Portfolio	\$	96.6	\$	166.1	\$	116.3	\$ 116.1
% of Total		3.5 %		4.7 %		2.8 %	2.7 %
External Investment Adviser	\$	116.8	\$	140.4	\$	122.9	\$ 132.7
% of Total		4.4 %		3.9 %		3.0 %	3.2 %
Total <sup>(1)</sup>	\$	2,684.9	\$	3,559.9	\$	4,100.3	\$ 4,159.0
% of Total \$ Invested in Debt (Cost B	asis	)					
Lower Middle Market	\$	726.9	\$	1,031.9	\$	1,267.7	\$ 1,258.8
% of Total of Lower Middle Market		65.8 %		70.9 %		73.7 %	72.9 %
Private Loans	\$	721.6	\$	1,107.1	\$	1,457.0	\$ 1,483.6
% of Total of Total Private Loans		93.8 %		95.7 %		97.1 %	97.1 %
Middle Market	\$	454.6	\$	411.4	\$	376.9	\$ 366.1
% of Total of Total Middle Market		93.0 %		93.3 %		93.8 %	93.6 %
Other Portfolio	\$	17 <b>-</b> 1	\$	63.2	\$		\$ 
% of Total of Total Other Portfolio		— %		36.4 %		— %	- %
External Investment Adviser	\$	_	\$	<u>2_</u> 9	\$		\$ <u> </u>
% of External Investment Adviser		— %		— %		— %	- %
Total <sup>(1)</sup>	\$	1,903.1	\$	2,613.6	\$	3,101.6	\$ 3,108.5
% of Total Portfolio		75.6 %		80.2 %		82.2 %	81.9 %

(1) Excludes MAIN's one short-term portfolio investment of \$2.0 million at cost and \$1.9 million at fair value as of March 31, 2023 and December 31, 2022 and \$2.0 million at cost and fair value as of December 31, 2021; MAIN held no short-term portfolio investments for the period ended December 31, 2020

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## **Portfolio Snapshot – Significant Diversification** (cont.)

(\$ in millions)		12/31/2020		12/31/2021	1	12/31/2022	3/31/2023
% of Total \$ Invested in Debt that is First L	/25		_				
Lower Middle Market	\$	712.6	\$	1,021.1	\$	1,256.9	\$ 1,248.5
% of Total Lower Middle Market		98.1 %		99.0 %		99.1 %	99.2 %
Private Loans	\$	688.2	\$	1,093.0	\$	1,450.6	\$ 1,476.9
% of Total Private Loans		95.4 %		98.7 %		99.6 %	99.5 %
Middle Market	\$	420.3	\$	406.2	\$	372.3	\$ 363.6
% of Total Middle Market		92.4 %		98.7 %		98.8 %	99.3 %
Other Portfolio	\$	()	\$	_	\$	_	\$ -
% of Total Other Portfolio		— %		— %		— %	<u> </u>
External Investment Adviser	\$	-	\$	-	\$	<u></u>	\$ -
% of External Investment Adviser		— %		— %		- %	<u> </u>
Total <sup>(1)</sup>	\$	1,821.1	\$	2,520.3	\$	3,079.8	\$ 3,089.0
% of Total Portfolio Debt Investments		95.7 %		96.4 %		99.3 %	99.3 %
% of Total Investment Portfolio		72.4 %		77.3 %		81.6 %	81.3 %

(1) Excludes MAIN's one short-term portfolio investment of \$2.0 million at cost and \$1.9 million at fair value as of March 31, 2023 and December 31, 2022 and \$2.0 million at cost and fair value as of December 31, 2021; MAIN held no short-term portfolio investments for the period ended December 31, 2020

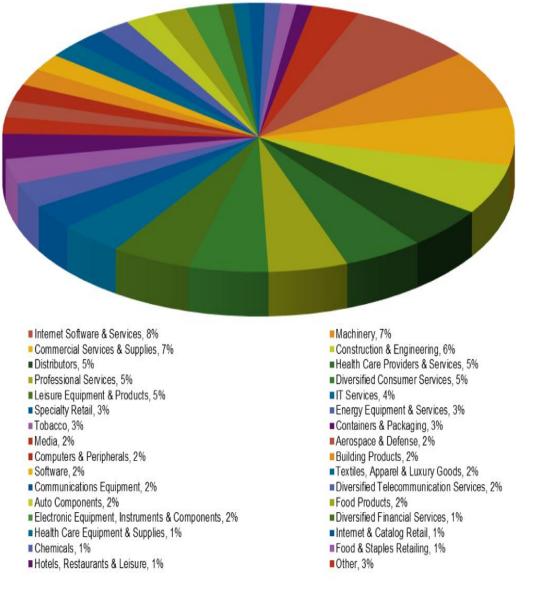
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## Total Portfolio by Industry (as a Percentage of Cost)<sup>(1)</sup>



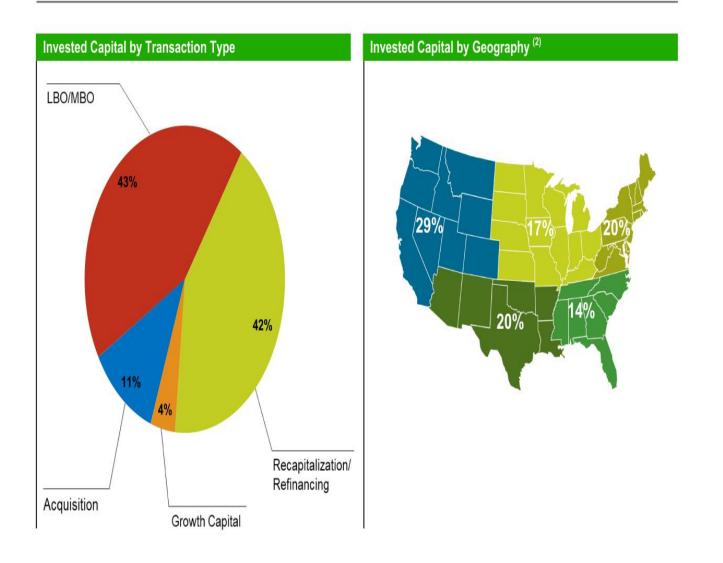
(1) Excluding MAIN's Other Portfolio investments, the External Investment Manager and short-term portfolio investments, each as described in MAIN's filings with the SEC, which in aggregate represent approximately 4% of the total portfolio

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## Diversified Total Portfolio (as a Percentage of Cost)<sup>(1)</sup>



(1) Excluding MAIN's Other Portfolio investments, the External Investment Manager and short-term portfolio investments, each as described in MAIN's filings with the SEC, which in aggregate represent approximately 4% of the total portfolio

(2) Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 2% of the total portfolio

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## LMM Investment Portfolio

LMM investment portfolio consists of a diversified mix of secured debt and lower cost basis equity investments

## 79 portfolio companies / \$2.1 billion in fair value

51% of total investment portfolio at fair value

## Debt yielding 12.6%<sup>(1)</sup> (73% of LMM portfolio at cost)

- 99% of debt investments have first lien position
- 63% of debt investments earn fixed-rate interest
- Approximately 830 basis point net cash interest margin vs "matched" fixed interest rate on SBIC debentures and Notes Payable

## Equity ownership in all LMM portfolio companies representing 41% average ownership position (27% of LMM portfolio at cost)

- Opportunity for dividend income, fair value appreciation and periodic capital gains
- 64% of LMM companies<sup>(2)</sup> with direct equity investment are currently paying dividends
- Fair value appreciation of equity investments supports Net Asset Value per share growth
- · Lower entry multiple valuations, lower cost basis
- \$384.7 million, or \$4.82 per share, of cumulative pre-tax net unrealized appreciation at March 31, 2023

(1) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

(2) Includes the LMM companies that (a) MAIN has a direct equity investment and (b) are treated as flow-through entities for tax purposes; based upon dividend income for the trailing twelve month period ended March 31, 2023

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## LMM Investment Portfolio

LMM investment portfolio is a pool of high quality, seasoned assets with attractive risk-adjusted return characteristics

## Median LMM portfolio credit statistics<sup>(1)</sup>:

- Senior leverage of 2.9x EBITDA through MAIN debt position
- 2.6x EBITDA to senior interest coverage
- Total leverage of 3.1x EBITDA including debt junior in priority to MAIN
- Free cash flow de-leveraging improves credit metrics and increases equity appreciation

Average investment size of \$26.7 million at fair value or \$21.9 million on a cost basis (less than 1% of total investment portfolio)

Opportunistic, selective posture toward new investment activity over the economic cycle

## High quality, seasoned LMM portfolio

- Total LMM portfolio investments at fair value equals 122% of cost
- Equity component of LMM portfolio at fair value equals 191% of cost
- Significant portion of LMM portfolio has de-leveraged and a majority of the LMM portfolio investments have experienced equity appreciation
  - 50 LMM portfolio companies with unrealized appreciation on equity investments
  - Net unrealized appreciation on LMM Equity investments of \$427.2 million

(1) These credit statistics exclude portfolio companies on non-accrual and four companies for which EBITDA is not a meaningful metric

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## **Private Loan Investment Portfolio**

Private Loan investment portfolio provides a diversified mix of investments and sources of income to complement the LMM investment portfolio

## 86 investments / \$1.5 billion in fair value

36% of total investment portfolio at fair value

# Average investment size of \$17.8 million<sup>(1)</sup> (less than 1% of total portfolio)

#### Investments in secured debt instruments

- · 97% of Private Loan portfolio is secured debt
- · 99% of Private Loan debt portfolio is first lien term debt

## Debt yielding 12.4%<sup>(2)</sup>

- 98%<sup>(1)</sup> of Private Loan debt investments bear interest at floating rates<sup>(3)</sup>, providing matching with MAIN's floating rate Credit Facilities<sup>(4)</sup>
- Approximately 525 basis point effective interest margin vs "matched" floating rate on MAIN's Credit Facilities<sup>(4)</sup>

(1) As of March 31, 2023; based on cost

(2) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

- (3) 95% of floating interest rates on Private Loan debt investments are subject to contractual minimum "floor" rates
- (4) Includes MAIN's Credit Facilities as defined on page 24; see additional details on page 18

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## Middle Market Investment Portfolio

#### **Middle Market**

investment portfolio provides a diversified mix of investments and diverse sources of income to complement the LMM investment portfolio and represents a potential source of liquidity for MAIN's future investment activities

## 30 investments / \$306.2 million in fair value

· 7% of total investment portfolio at fair value

# Average investment size of \$13.0 million<sup>(1)</sup> (less than 1% of total portfolio)

## Investments in secured and/or rated debt investments

- 94% of Middle Market portfolio is secured debt
- 99% of Middle Market debt portfolio is first lien term debt

## Debt yielding 11.8%<sup>(2)</sup>

- 95%<sup>(1)</sup> of Middle Market debt investments bear interest at floating rates<sup>(3)</sup>, providing matching with MAIN's floating rate Credit Facilities<sup>(4)</sup>
- Over 450 basis point effective interest margin vs "matched" floating rate on MAIN's Credit Facilities<sup>(4)</sup>

(1) As of March 31, 2023; based on cost

(2) Weighted-average effective yield is calculated using the applicable interest rate as of March 31, 2023 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

- (3) 80% of floating interest rates on Middle Market debt investments are subject to contractual minimum "floor" rates
- (4) Includes MAIN's Credit Facilities as defined on page 24; see additional details on page 18

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## **Non-GAAP Information**

**Distributable net investment income** is net investment income as determined in accordance with U.S. Generally Accepted Accounting Principles, or U.S. GAAP, excluding the impacts of non-cash compensation expenses (as defined below). MAIN believes presenting distributable net investment income and the related per share amounts is useful and appropriate supplemental disclosure for analyzing our financial performance since non-cash compensation expenses do not result in a net cash impact to Main Street upon settlement. However, distributable net investment income is a non-U.S. GAAP measure and should not be considered as a replacement for net investment income or other earnings measures presented in accordance with U.S. GAAP and should be reviewed only in connection with such U.S. GAAP measures in analyzing MAIN's financial performance.

Non-cash compensation expenses consist of (i) share-based compensation and (ii) deferred compensation expense or benefit, both of which are non-cash in nature. Share-based compensation does not require settlement in cash. Deferred compensation expense or benefit does not result in a net cash impact to Main Street upon settlement. The appreciation (depreciation) in the fair value of deferred compensation plan assets is reflected in Main Street's Consolidated Statements of Operations as unrealized appreciation (depreciation) and an increase (decrease) in compensation expenses, respectively. Main Street believes presenting non-cash compensation expenses is useful and appropriate supplemental disclosure for analyzing its financial performance since non-cash compensation expenses do not result in a net cash impact to Main Street upon settlement. However, non-cash compensation expenses are non-U.S. GAAP measures and should not be considered as a replacement for compensation expenses, total expenses or other earnings measures presented in accordance with U.S. GAAP and should be reviewed only in connection with such U.S. GAAP measures in analyzing Main Street's financial performance.

Net Debt to NAV Ratio is calculated as the Debt to NAV Ratio as determined in accordance with U.S. GAAP, except that total debt is reduced by cash and cash equivalents. The Non-SBIC Debt to NAV Ratio is calculated in the same manner as the Debt to NAV Ratio, except that outstanding SBIC debentures are excluded from the debt pursuant to an exemptive order MAIN received from the Securities and Exchange Commission. MAIN believes presenting the Net Debt to NAV Ratio is useful and appropriate supplemental disclosure for analyzing its financial position and leverage. MAIN believes presenting the Non-SBIC Debt to NAV Ratio is useful and appropriate supplemental disclosure because Main Street, a business development company, is permitted to exclude such borrowings from its regulatory asset coverage ratio calculation pursuant to an exemptive order received from the Securities and Exchange Commission. However, the Net Debt to NAV Ratio and the Non-SBIC Debt to NAV Ratio are non-U.S. GAAP measures and should not be considered as replacements for the Debt to NAV Ratio and other financial measures presented in accordance with U.S. GAAP. Instead, the Net Debt to NAV Ratio and the Non-SBIC Debt to NAV Ratio should be reviewed only in connection with such U.S. GAAP measures in analyzing MAIN's financial position.

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# Appendix

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## **MAIN Income Statement Summary**

(\$ in 000's), except per share amounts		Q1 22	Q2 22	Q3 22	Q4 22	Q1 23	Q1 23 vs. Q1 22 Change <sup>(1)</sup>
Total Investment Income	\$	79,395	\$ 85,200	\$ 98,387	\$ 113,876	\$ 120,254	51%
Expenses: Interest Expense G&A Expense <sup>(2)</sup>	%	(16,687) (8,054)	 (17,295) (10,808)	(21,234) (11,386)	 (23,060) (10,812)	 (24,997) (9,814)	(50)% (22)%
Distributable Net Investment Income $({\rm DNII})^{(2)(3)}$ DNII Margin $\%$		54,654 68.8%	57,097 67.0%	65,767 66.8%	80,004 70.3%	85,443 71.1%	56% 225 bps <sup>(4)</sup>
Non-Cash Compensation Expenses <sup>(3)</sup> Share-based Compensation Expense Deferred Compensation (Expense) Benefit Total Non-Cash Compensation Expenses <sup>(3)</sup>	10	(2,818) 376 (2,442)	 (3,596) 1,225 (2,371)	 (3,617) 298 (3,319)	 (3,598) (466) (4,064)	(4,100) (376) (4,476)	(45)% NM (83)%
Net Investment Income		52,212	54,726	62,448	75,940	80,967	55%
Net Realized Gain (Loss)		3,336	(5,064)	5,031	(8,515)	(28,379)	NM
Net Unrealized Appreciation (Depreciation)		14,752	(24,593)	(10,081)	44,738	35,118	NM
Income Tax Provision		(5,097)	 (10,320)	 (2,060)	 (5,848)	(8,114)	NM
Net Increase in Net Assets	\$	65,203	\$ 14,749	\$ 55,338	\$ 106,315	\$ 79,592	22%
Net Investment Income Per Share	\$	0.73	\$ 0.75	\$ 0.83	\$ 0.98	\$ 1.02	40%
DNII Per Share <sup>(3)</sup>	\$	0.76	\$ 0.78	\$ 0.88	\$ 1.03	\$ 1.07	41%

(1) Positive percentage represents an increase and negative percentage represents a decrease to the Net Increase (Decrease) in Net Assets

(2) Excludes non-cash compensation expenses

(3) See Non-GAAP Information disclosures on page 37 of this presentation

(4) Change in DNII Margin is based upon the basis point difference (increase/(decrease))

NM - Not Measurable / Not Meaningful

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## MAIN Per Share Change in Net Asset Value (NAV)

(\$ per share)		Q1 22		Q2 22		Q3 22		Q4 22		Q1 23
Beginning NAV	\$	25.29	\$	25.89	\$	25.37	\$	25.94	\$	26.86
Distributable Net Investment Income <sup>(1)</sup>		0.76		0.78		0.88		1.03		1.07
Non-Cash Compensation Expenses <sup>(1)</sup>		(0.03)		(0.03)		(0.05)		(0.05)		(0.05)
Net Realized Gain (Loss)		0.05		(0.07)		0.07		(0.12)		(0.36)
Net Unrealized Appreciation (Depreciation)		0.20		(0.34)		(0.13)		0.60		0.44
Income Tax Provision	_	(0.07)		(0.14)	_	(0.03)		(0.07)		(0.10)
Net Increase in Net Assets		0.91		0.20		0.74		1.39		1.00
Regular Monthly Dividends to Shareholders		(0.645)		(0.645)		(0.645)		(0.66)		(0.68)
Supplemental Dividends to Shareholders		(0.08)		(0.075)		(0.1)		(0.10)		(0.18)
Accretive Impact of Stock Offerings <sup>(2)</sup>		0.38		0.15		0.53		0.20		0.18
Other <sup>(3)</sup>	2	0.03	-	(0.15)	_	0.05	_	0.09	_	0.04
Ending NAV	\$	25.89	\$	25.37	\$	25.94	\$	26.86	\$	27.23
Weighted Average Shares	8	71,708,326		73,304,619		75,036,522		77,802,377		79,552,200

Certain fluctuations in per share amounts are due to rounding differences between quarters.

(1) See Non-GAAP Information disclosures on page 37 and reconciliation of non-cash compensation expenses and DNII per share to Net Investment Income per share on page 39 of this presentation

(2) Includes accretive impact of shares issued through the Dividend Reinvestment Plan (DRIP), the At-the-Market (ATM) equity issuance program and the equity offering in August 2022

(3) Includes differences in weighted-average shares utilized for calculating changes in NAV during the period and actual shares outstanding utilized in computing ending NAV and other minor changes

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## **MAIN Balance Sheet Summary**

(\$ in 000's, except per share amounts)		Q1 22		Q2 22		Q3 22	Q4 22		Q1 23
LMM Portfolio Investments	\$	1,795,456	\$	1,816,255	\$	1,910,915	\$ 2,060,459	\$	2,112,619
Private Loan Investments		1,260,664		1,309,020		1,476,934	1,471,466		1,491,395
Middle Market Portfolio Investments		397,338		363,468		354,286	329,119		306,243
Other Portfolio Investments		102,392		108,846		117,010	116,299		116,067
External Investment Manager		132,920		118,320		112,490	122,930		132,650
Short-term Investments		1,968		1,861		1,855	1,904		1,943
Cash and Cash Equivalents		17,952		43,383		61,158	49,121		39,752
Other Assets		72,293	_	64,592		100,318	 90,587	_	92,586
Total Assets	\$	3,780,983	\$	3,825,745	\$	4,134,966	\$ 4,241,885	\$	4,293,255
Credit Facilities	\$	338,000	\$	380,000	\$	561,000	\$ 607,000	\$	564,000
SBIC Debentures		343,027		343,323		343,618	343,914		328,206
Notes Payable <sup>(1)</sup>		1,133,472		1,133,618		1,133,766	1,048,188		1,097,435
Other Liabilities		92,830		103,641		117,162	134,197		130,692
Net Asset Value (NAV)	<u></u>	1,873,654		1,865,163	10	1,979,420	 2,108,586		2,172,922
Total Liabilities and Net Assets	\$	3,780,983	\$	3,825,745	\$	4,134,966	\$ 4,241,885	\$	4,293,255
Total Portfolio Fair Value as % of Cost		109 %		109 %		108 %	109 %		110 %
Common Stock Price Data:									
High Close	\$	44.88	\$	43.65	\$	45.28	\$ 39.50	\$	42.49
Low Close		39.94		34.59		33.23	32.57		36.87
Quarter End Close		42.64		38.53		33.64	36.95		36.91

(1) Includes \$500.0 million of July 2026 Notes, \$450.0 million of May 2024 Notes, \$185.0 million of December 2022 Notes (repaid Q4 2022) and \$150.0 million of December 2025 Notes (100.0 million issued in Q4 2022 and \$50.0 million issued in Q1 2023)

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## **MAIN Corporate Data**

#### Please visit our website at www.mainstcapital.com for additional information

**Executive Officers** 

David L. Magdol

Jesse E. Morris

Jason B. Beauvais

EVP, General Counsel,

Secretary & Chief

Compliance Officer

Nicholas T. Meserve

Managing Director

Ryan R. Nelson

Vice President & Chief

Accounting Officer

Officer

President & Chief Investment

EVP, Chief Financial Officer &

Chief Operating Officer

#### **Board of Directors**

Vincent D. Foster Dwayne L. Hyzak Chairman of the Board Chief Executive Officer

Main Street Capital Corporation Board of Directors Quanta Services, Inc.

J. Kevin Griffin Chief Strategy Officer MaineHealth

Dwayne L. Hyzak CEO Main Street Capital Corporation

John E. Jackson President & CEO CSI Compressco LP

Brian E. Lane CEO & President Comfort Systems USA

Dunia A. Shive Board of Directors DallasNews Corporation, Kimberly-Clark Corporation and Trinity Industries, Inc.

Stephen B. Solcher Retired CFO BMC Software

#### **Research Coverage**

Vilas Abraham & Marissa Lobo UBS (212) 713-3241 (212) 713-3922

Robert J. Dodd Raymond James (901) 579-4560

Mark Hughes Truist Securities (404) 926-5607

Kenneth S. Lee RBC Capital Markets (212) 905-5995

Mitchel Penn Oppenheimer & Co (212) 667-7136

Bryce Rowe B. Riley Financial (703) 312-1820

Erik Zwick Hovde Group (617) 510-1239

#### **Corporate Headquarters**

1300 Post Oak Blvd, 8<sup>th</sup> Floor Houston, TX 77056 Tel: (713) 350-6000 Fax: (713) 350-6042

Independent Registered Public Accounting Firm

Grant Thornton, LLP Houston, TX

#### **Corporate Counsel**

Dechert LLP Washington, D.C.

#### Securities Listing

Common Stock - NYSE: MAIN

#### Transfer Agent

American Stock Transfer & Trust Co. Tel: (800) 937-5449 www.astfinancial.com

#### **Investor Relation Contacts**

Dwayne L. Hyzak Chief Executive Officer

Jesse E. Morris EVP, Chief Financial Officer & Chief Operating Officer

Tel: (713) 350-6000

Ken Dennard Zach Vaughan Dennard Lascar Investor Relations Tel: (713) 529-6600

#### Management Executive Committee

Dwayne L. Hyzak, Chief Executive Officer

David L. Magdol, President & Chief Investment Officer

Jesse E. Morris, EVP, Chief Financial Officer & Chief Operating Officer

Jason B. Beauvais, EVP, General Counsel, Secretary & Chief Compliance Officer

#### **Investment Committee**

Dwayne L. Hyzak, Chief Executive Officer

David L. Magdol, President & Chief Investment Officer

Vincent D. Foster, Chairman of the Board

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